DOCUMENT RESUME

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Directory of Post-Secondary Retailing and Marketing Vocational Programs.
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This directory lists 357 general and 135 special retailing and marketing vocational programs at the post secondary level. Institutions vary somewhat in the identification of general programs; for example, they may be called retailing, merchandising, marketing, mid-management, or distributive education programs. Specialized programs offered by institutions are reported, including such areas as advertising, air transportation, banking and finance, credit management, and petroleum marketing. When available, the following information is presented for each program: institutional name and address, enrollment figures, cooperative training required, associate degree programs, accreditation or approval, resume availability, career clinics, and contact personnel. (CH)

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ECTORY OF
OST-SECONDARY
ETAILING AND
ARKETING
VOCATIONAL
PROGRAMS

U.S. DEPARTMENT OF HEALTH, EDUCATION & WELFARE
OFFICE OF EDUCATION

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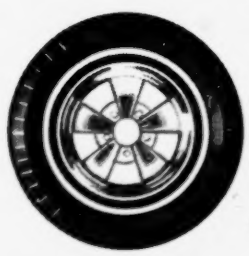

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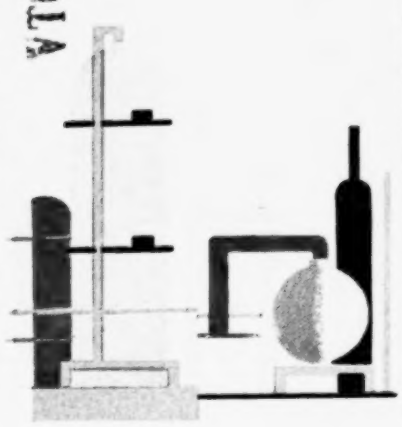
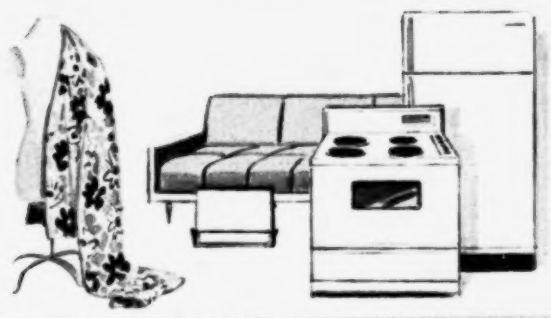




INTRODUCTION

As we move more and more into the *Era of Technology*, preparation for entry into the world of work, particularly at the mid-management and supervisory levels, will require more education and training. In response to this need, within the past decade, we have witnessed a tremendous growth and expansion of the vocational programs of post-secondary institutions of education.

Vocational Education, through its programs of training people for gainful employment in the schools of the country, both at the high school and post-secondary level, has a vital role in the sociological and economic development of the United States. The American Vocational Association is pleased to have the opportunity to work with educators, business, industry and labor in meeting the manpower training requirements of a growing America.

It is the intent of this *Directory* to provide a useful listing of post-secondary training programs for America's vast retailing and merchandising industry to help meet some of the essential manpower needs of the marketplace. It is also our sincere hope that educators will find this *Directory* of value as a source of information for giving guidance to the thousands of American youth who desire careers in retailing, merchandising and marketing.

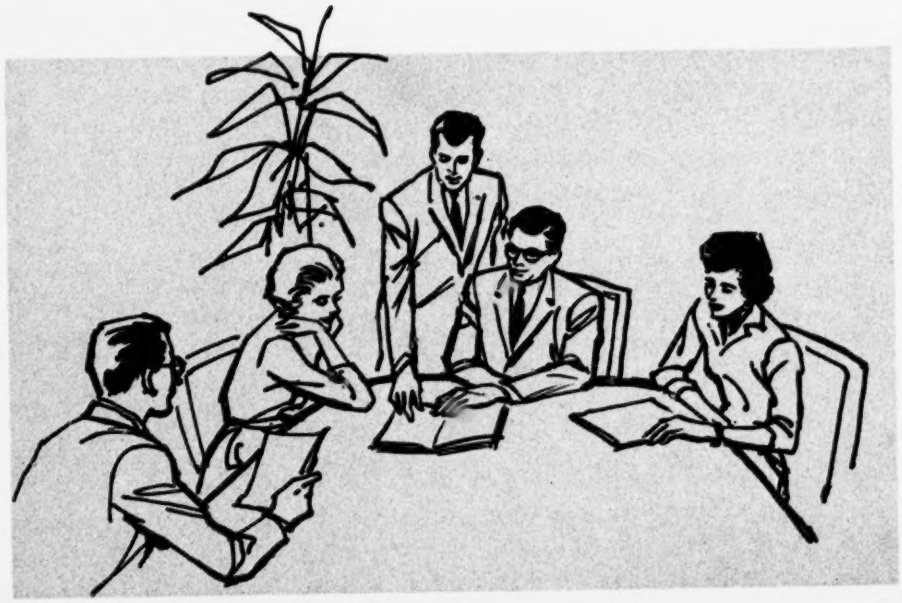
The AVA is grateful to The Sears-Roebuck Foundation for providing the resources which enable us to make this *Directory* available both to the retail industry and to educators in this country.

Lowell A. Burkett

Lowell A. Burkett
Executive Director
American Vocational Association

MARCH 15, 1968

QUESTIONS AND ANSWERS ABOUT...
POST-SECONDARY RETAILING AND MARKETING VOCATIONAL PROGRAMS



What Are Retailing and Marketing Vocational Programs?

Retailing and marketing vocational programs are programs of instruction, conducted in both secondary and post-secondary institutions of education, which teach students the techniques of marketing, management and distribution which are used in many businesses. Normally these programs involve both classroom instruction and part-time on-the-job "cooperative" learning experiences in a cooperating business.

At the secondary-school level, these programs are known as "distributive education" programs. At the post-secondary level, they often may be described by a variety of other terms.

The post-secondary programs are located in area vocational-technical schools, technical institutes, and community junior colleges. These programs also may be offered as two-year programs within four-year senior colleges and universities.

While the secondary-school programs usually prepare students for initial employment in distributive occupations, many of the post-secondary programs equip students for employment at the mid-management and supervisory levels.

How Does a Post-Secondary Distributive Education Program Differ from a Regular College-Level Business Program?

Post-secondary distributive education programs are typically two years of instruction leading to a certificate or an associate degree rather than to a four-year baccalaureate degree. On-the-job training in a cooperating firm frequently is another distinguishing characteristic of a post-secondary distributive education program. Unlike four-year college business programs, post-secondary distributive education programs develop instruction in the techniques of distributive businesses—such as department and variety stores, petroleum firms, and food merchandisers.

The fact that a student starts a two-year program does not prevent him later from undertaking a four-year degree program in a senior college or university.

What Kinds of Post-Secondary Distributive Education Programs Exist Today?

Basically, the post-secondary programs are of two types. One is a "general" program while the other is "specialized."

The student who completes a general program receives instruction in skills used at the supervisory level by most distributive businesses. Depending upon the educational institution, the general post-secondary programs are known as *marketing, mid-management, retailing, merchandising,* or *distributive education* programs.

Specialized post-secondary programs, on the other hand, may equip students for mid-management or supervisory responsibilities within one specific area of marketing. Specialized curricula exist in such areas as department-store merchandising, food merchandising, motel-hotel management, and petroleum marketing. (In this *Directory*, schools and colleges reporting programs in *retailing, mid-management, merchandising, distributive education,* and the like, are listed as *general,* while programs in *food merchandising, home furnishing,* and the like are listed as *specialized.*)

How Does a Distributive Education Vocational Program Work?

The student interested in a career in marketing and distribution enrolls in a post-secondary program, following a curriculum tailored to his needs. To supplement his formal instruction and to add more meaning to the classroom knowledge he acquires, the student participates in a series of special projects or receives supervised on-the-job or "cooperative" learning

experiences in the business community.

Special projects in which the student participates may take place in specially equipped classrooms or they may involve special field assignments. They also may create situations for the student which simulate experiences he will encounter later in the business career he has planned.

Cooperative on-the-job training permits the student to put into actual practice in a retail store or other business establishment the knowledge and skills learned in the classroom. The student, as part of his educational program, is placed in a store on a part-time employment-training basis under a training plan which is agreed upon between the school or college and the merchant.

During the time the student is employed, he normally works in many areas of the business, getting an overview of the entire operation which enhances his education and better qualifies him for later full-time employment in a marketing occupation. During the time a student receives his on-the-job training, the post-secondary instructor periodically visits the firm to evaluate the student's progress.

How Can a Local Merchant Encourage Post-Secondary Distributive Education Programs?

Businessmen in communities or areas which have post-secondary institutions of education, but do not have vocational distributive education programs, can be instrumental in inaugurating programs. Merchants or associations of merchants should be able to document their needs for programs. They should confer with school administrators about the types of programs they need, and then work *actively* with them to help recruit students and insure that programs which are started do, in fact, provide the kinds of educational experiences students need.

A vehicle for the exchange of information and for the improvement of programs exists through formation of "vocational advisory committees" of local businessmen and educators to counsel on program content and deal with other matters of common interest. In addition, businessmen should be willing to provide quality on-the-job training opportunities as a part of the instructional program, remain alert to changing manpower and training needs so existing programs can be modified, and should make specialists from within their organizations available to the school or college to enrich its total educational offering.

Post-secondary distributive education programs often may be established with the help of federal funds through one of the federal vocational education acts. Funding is usually arranged by the local school or college working through the office of the State Director of Vocational Education.

ANALYSIS OF DATA

Basically, two types of vocational education—distributive education programs exist in post-secondary institutions. They are identified in this *Directory* as *general* or *specialized*. Institutions vary somewhat in the identification of *general* programs. They may be called *retailing, merchandising, marketing, mid-management, distributive education,* etc. In this *Directory*, post-secondary programs which do not prepare the individual for a specialization or a specific industry are reported as *general*. Specialized programs offered by institutions are reported as to the type of specialization. This *Directory* contains a section which identifies institutions having specialized programs.

Enrollment figures (enrol.) are reported for the 1967-68 school year and are given as male(M) and female (F). Graduate figures (grad.) are reported (male and female) as to those who will graduate or complete the program and will be available for employment at the end of the 1967-68 school year. "N. A." indicates figures not available.

Cooperative Training Required—indicates if on-the-job training is a requirement of the program. This affords the distributive industry an opportunity to cooperate with educational institutions in making available their businesses as on-the-job training laboratories for students.

Associate Degree Programs—many institutions award an associate degree upon the successful completion of the program. Schools that do not confer the degree usually award a diploma or certificate showing successful completion of the program.

Accreditation or Approval—the following code is used in the *Directory* to identify the accreditation or approval given to an institution:

(a) New England Association of Colleges and Secondary Schools
(b) Middle States Association of Colleges and Secondary Schools
(c) North Central Association of Colleges and Secondary Schools
(d) Northwest Association of Secondary and Higher Schools
(e) Southern Association of Colleges and Schools
(f) Western Association of Schools and Colleges
(g) State Educational Agency
(h) Accrediting Commission for Business Schools
(j) District of Columbia Board of Education

Many educational institutions indicated accreditation or approval by several agencies or associations, but only one is given in this *Directory*.

Resumé Available—indicates the availability of resumés at the time industry representatives may wish to interview students for prospective employment.

Career Clinics—an indication if the educational institution, during the school year, provides an opportunity for business representatives to participate in a program explaining career opportunities in merchandising, marketing and management.

Contact—title of the individual to whom industry representatives may direct inquiries regarding recruiting, participation in the cooperative program, and career clinics.

RETAILING

AND

MARKETING

VOCATIONAL

PROGRAMS

ALABAMA

Jefferson State Junior College
2601 Carson Road
Birmingham, Alabama 35215
General—
enrol: M-25, F-6
grad: M-5, F-2
Food Merchandising—
enrol: M-44, F-0
grad: M-10, F-0
Home Furnishings Merchandising—
enrol: M-14, F-5
grad: M-4, F-2
Hotel/Motel Management—
enrol: M-32, F-3
grad: New Program
Insurance—
enrol: M-19, F-0
grad: New Program
Cooperative Training Required—Yes
Associate Degree Program—Yes
Accreditation or Approval—(e) Pending
Resumé Available—Yes
Career Clinics—No
Contact—Division Chairman
Special Programs
Ph. (205) 852-1200

William Lowndes Yancey State Junior College
P. O. Box 880
Bay Minette, Alabama 36507
General—
enrol: M-42, F-1
grad: N. A.
Cooperative Training Required—Yes
Associate Degree Program—Yes
Accreditation or Approval—(e) Pending
Resumé Available—No
Career Clinics—Yes
Contact—Dean of the College
Ph. (205) 937-8324

ARIZONA

Arizona Western College
P. O. Box 929
Yuma, Arizona 85364
General—
enrol: M-42, F-6
grad: M-12, F-3
Cooperative Training Required—Optional
Associate Degree Program—Yes
Accreditation or Approval—(c) Pending
Resumé Available—Yes
Career Clinics—No
Contact—
Professor of Mid-Management
Ph. (602) 782-4741, Ext. 285

Cochise College
Bisbee-Douglas Highway
Douglas, Arizona 85607
General—
enrol: M-51, F-12
grad: M-13, F-6
Hotel/Motel Management—
enrol: M-2, F-0
grad: M-2, F-0
Airport Management—
enrol: M-1, F-0
grad: M-1, F-0
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(c) Pending
Resumé Available—Yes
Career Clinics—Yes
Contact—Coordinator
Mid-Management Program
Ph. (602) 364-3451, Ext. 43

Eastern Arizona College
Thatcher, Arizona 85552
General—
enrol: M-16, F-5
grad: N. A.
Cooperative Training Required—Yes
Associate Degree Program—Yes
Accreditation or Approval—(c)
Resumé Available—No
Career Clinics—No
Contact—
Mid-Management Coordinator
Ph. (602) 428-1133

Phoenix College
1202 W. Thomas Road
Phoenix, Arizona 85013
General—
enrol: M-27, F-13
grad: M-6, F-3
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(c)

Resumé Available—Yes
Career Clinics—Yes
Contact—
Mid-Management Coordinator
Ph. (602) 264-2492, Ext. 363

ARKANSAS

Little Rock Vocational School
14th & Scott Sts.
Little Rock, Arkansas 72202
Home Furnishings Merchandising—
enrol: M-1, F-2
grad: New Program
Cooperative Training Required—
Yes
Associate Degree Program—No
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—No
Contact—
Distributive Education Coordinator
Ph. (501) FR5-8789

Westark Junior College
5210 Grand Avenue
Ft. Smith, Arkansas 72901
General—
enrol: M-14, F-0
grad: New Program
Cooperative Training Required—
Yes
Associate Degree Program—Yes
Accreditation or Approval—(g)
Resumé Available—No
Career Clinics—No
Contact—
Dean of Terminal Education
Ph. (501) SU3-6101

CALIFORNIA

American River College
4700 College Oak Ave.
Sacramento, California 95841
General—
enrol: M-50, F-30
grad: M-40, F-15
Cooperative Training Required—
Optional
Associate Degree Program—Yes
Accreditation or Approval—(f)
Resumé Available—Yes
Career Clinics—No
Contact—
Work Experience Coordinator
Ph. (916) 484-8250

Bakersfield College
1801 Panorama Drive
Bakersfield, California 93305
General—
enrol: N. A.
grad: N.A.
Food Service Management—
enrol: N. A.
grad: N.A.
Cooperative Training Required—
No
Associate Degree Program—Yes
Accreditation or Approval—(f)
Resumé Available—No
Career Clinics—Yes
Contact—Business Education
Department Chairman
Ph. (805) FA7-1711

Barstow College
2700 Barstow Road
Barstow, California 92311
General—
enrol: M-82, F-23
grad: M-15, F-5
Cooperative Training Required—
Yes
Associate Degree Program—Yes
Accreditation or Approval—(f)
Resumé Available—Yes
Career Clinics—No
Contact—
Division Chairman, Business
Ph. (714) 256-3637

Chabot College
25555 Hesperian Blvd.
Hayward, California 94545
General—
enrol: M-47, F-26
grad: M-11, F-12
Cooperative Training Required—
Yes
Associate Degree Program—Yes
Accreditation or Approval—(f)
Resumé Available—No
Career Clinics—Yes
Contact—
Work Experience Coordinator
Ph. (415) 782-3000

City College of San Francisco
Ocean & Phelan Avenues
San Francisco, California 94112
General—
enrol: M-42, F-38
grad: M-6, F-9

Florestry—
enrol: M-2, F-23
grad: M-1, F-11
Cooperative Training Required—
Yes
Associate Degree Program—
Yes
Accreditation or Approval—(f)
Resumé Available—Yes
Career Clinics—No
Contact—Placement Director
Ph. (415) 587-7272

College of Marin
Kentfield, California 94904
General—
enrol: M-30, F-60
grad: M-12, F-28
Cooperative Training Required—
Yes
Associate Degree Program—
Optional
Accreditation or Approval—(f)
Resumé Available—No
Career Clinics—No
Contact—
Director, Retailing Program
Ph. (415) 454-3962

College of the Desert
43-500 Monterey Avenue
Palm Desert, California 92260
General—
enrol: M-63, F-34
grad: M-7, F-5
Cooperative Training Required—
Yes
Associate Degree Program—Yes
Accreditation or Approval—(f)
Resumé Available—No
Career Clinics—No
Contact—Distributive Education and
Work Experience Coordinator
Ph. (714) FI6-8041

College of the Sequoias
Mooney Boulevard
Visalia, California 93277
General—
enrol: M-108, F-31
grad: M-44, F-12
Cooperative Training Required—
No
Associate Degree Program—Yes
Accreditation or Approval—(f)
Resumé Available—Yes
Career Clinics—Yes
Contact—Director of Placement
Ph. (209) 732-4711

Contra Costa College
2600 Mission Bell Drive
San Pablo, California 94806
General—
enrol: M-32, F-8
grad: M-8, F-1
Cooperative Training Required—
Yes
Associate Degree Program—Yes
Accreditation or Approval—(f)
Resumé Available—No
Career Clinics—No
Contact—
Director of Technical Education
Ph. (415) 235-7800, Ext. 302

Cuesta College
Post Office Box J
San Luis Obispo, California 93401
General—
enrol: M-280, F-190
grad: M-100, F-45
Cooperative Training Required—
No
Associate Degree Program—Yes
Accreditation or Approval—(f)
Resumé Available—Yes
Career Clinics—No
Contact—Chairman
Business Education Division
Ph. (805) 544-2943

Diablo Valley College
Golf Club Road
Concord, California 94523
General—
enrol: N. A.
grad: N.A.
Cooperative Training Required—
No
Associate Degree Program—Yes
Accreditation or Approval—(f)
Resumé Available—No
Career Clinics—Yes
Contact—
Business, Student Placement
Ph. (415) 685-1230

El Camino College
16007 Crenshaw Boulevard
Torrance, California 90506
General—
enrol: M-95, F-25
grad: M-45, F-12

Cooperative Training Required—
No
Associate Degree Program—
Yes
Accreditation or Approval—(f)
Resumé Available—Yes
Career Clinics—No
Contact—
Division of Business Education
Ph. (213) 324-6631. Ext. 334

Foothill College
12345 El Monte Road
Los Altos Hills, California 94022
General—
enrol: M-7, F-7
grad: M-5, F-5
Cooperative Training Required—
Yes
Associate Degree Program—Yes
Accreditation or Approval—(f)
Resumé Available—No
Career Clinics—No
Contact—Coordinator of Marketing
Ph. (415) 948-8590

Fresno City College
1101 East University Avenue
Fresno, California 93704
General—
enrol: M-416, F-93
grad: M-25, F-6
Cooperative Training Required—
Yes
Associate Degree Program—Yes
Accreditation or Approval—(f)
Resumé Available—Yes
Career Clinics—Yes
Contact—
Dean, Division of Business
Ph. (209) 264-4721

Gavilan Joint Junior College
Mesa Road
Gilroy, California 95020
General—
enrol: N. A.
grad: M-10, F-6
Cooperative Training Required—
No
Associate Degree Program—Yes
Accreditation or Approval—(f)
Resumé Available—No
Career Clinics—Yes
Contact—Retailing Instructor
Ph. (408) 842-8221

Grossmont College
8800 Grossmont College Drive
El Cajon, California 92020
General—
enrol: M-15, F-5
grad: M-11, F-3
Cooperative Training Required—
Yes
Associate Degree Program—Yes
Accreditation or Approval—(f)
Resumé Available—No
Career Clinics—No
Contact—Coordinator
Ph. (714) 465-1700, Ext. 214

Hartnell College
156 Homestead Avenue
Salinas, California 93901
General—
enrol: M-30, F-12
grad: M-20, F-5
Cooperative Training Required—
Yes
Associate Degree Program—Yes
Accreditation or Approval—(f)
Resumé Available—No
Career Clinics—No
Contact—
Chairman, Business Department
Ph. (408) 422-9606

Laney College
1001 Third Avenue
Oakland, California 94606
General—
enrol: M-66, F-42
grad: M-30, F-20
Cooperative Training Required—
Yes
Associate Degree Program—Yes
Accreditation or Approval—(f)
Resumé Available—Yes
Career Clinics—Yes
Contact—
Business Department Chairman
Ph. (415) 834-5740

Long Beach City College
4901 East Carson Street
Long Beach, California 90808
General—
enrol: N. A.
grad: N.A.

Home Furnishings Merchandising—
enrol: N. A.
grad: N.A.
Food Merchandising—
enrol: N. A.
grad: N.A.
Fashion Merchandising—
enrol: N. A.
grad: N.A.
Real Estate—
enrol: N. A.
grad: N.A.
Escrow—
enrol: N. A.
grad: N.A.
Cooperative Training Required—
No
Associate Degree Program—Yes
Accreditation or Approval—(f)
Resumé Available—Yes
Career Clinics—No
Contact—Department Head
Distribution and Marketing
Ph. (213) 425-1221

Los Angeles Harbor College
1111 Figueroa Place
Wilmington, California 90744
General—
enrol: M-40, F-20
grad: M-20, F-10
Fashion Merchandising—
enrol: N. A.
grad: M-0, F-23
Home Furnishings Merchandising—
enrol: N. A.
grad: M-0, F-24
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(f)
Resumé Available—No
Career Clinics—Yes
Contact—Placement Office
Ph. (213) 213-0161, Ext. 356

Los Angeles Pierce College
6201 Winnetka Avenue
Woodland Hills, California 91364
General—
enrol: M-60, F-30
grad: N. A.
Associate Degree Program—Yes
Accreditation or Approval—(g)
Resumé Available—No
Career Clinics—Yes
Contact—Department Chairman
Ph. (213) D17-0551, Ext. 246

Los Angeles Valley College
5800 Fulton Avenue
Van Nuys, California 91401
General—
enrol: M-80, F-20
grad: M-72, F-18
Cooperative Training Required—
Optional
Associate Degree Program—Yes
Accreditation or Approval—(f)
Resumé Available—No
Career Clinics—Yes
Contact—Business Instructor
Ph. (213) 781-1200

Merced College
3600 M Street
Merced, California 95340
General—
enrol: N. A.
grad: N. A.
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(f)
Resumé Available—No
Career Clinics—No
Contact—
Dean of Student Personnel
Ph. (209) 723-4321

Monterey Peninsula College
980 Fremont Avenue
Monterey, California 93940
General—
enrol: M-43, F-10
grad: M-16, F-3
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(f)
Resumé Available—Yes
Career Clinics—Yes
Contact—
Work Experience Coordinator
Ph. (408) 375-9821

Ohlone College
650 Washington Boulevard
Fremont, California 94537
General—
enrol: N. A.
grad: New Program
Cooperative Training Required—
Yes
Associate Degree Program—Yes
Accreditation or Approval—(g)
Resumé Available—Yes

Contact—Coordinator
of Occupational Programs
Ph. (415) 657-2100

Palo Verde College
811 West Chanslorway
Blythe, California 92225
General—
enrol: M-68, F-53
grad: M-1, F-0
Cooperative Training Required—
Optional
Associate Degree Program—Yes
Accreditation or Approval—(f)
Resumé Available—Yes
Career Clinics—No
Contact—
Vocational Education Coordinator
Ph. (714) 922-6168

Palomar College
San Marcos, California 92069
General—
enrol: M-59, F-14
grad: M-18, F-2
Cooperative Training Required—
Yes
Associate Degree Program—Yes
Accreditation or Approval—(f)
Resumé Available—Yes
Career Clinics—No
Contact—
Distributive Education Coordinator
Ph. (714) 744-1150

Pasadena City College
1570 East Colorado Boulevard
Pasadena, California 91106
General—
enrol: M-6, F-33
grad: M-1, F-9
Cooperative Training Required—
Yes
Associate Degree Program—Yes
Accreditation or Approval—(f)
Resumé Available—No
Career Clinics—No
Contact—Teacher Coordinator
Ph. (213) 795-6961, Ext. 340

Reedley College
Reed and Manning
Reedley, California 93726
General—
enrol: M-120, F-150
grad: N. A.
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(f)
Resumé Available—Yes
Career Clinics—Yes
Contact—Marketing Teacher
Ph. (209) 638-3641

Sacramento City College
3835 Freeport Boulevard
Sacramento, California 95822
General—
enrol: M-205, F-155
grad: M-41, F-38
Cooperative Training Required—
Yes
Associate Degree Program—Yes
Accreditation or Approval—(f)
Resumé Available—Yes
Career Clinics—No
Contact—Associate Dean
Ph. (916) 444-6960

San Bernardino Valley College
701 S. Mt. Vernon Avenue
San Bernardino, California 92403
General—
enrol: M-113, F-15
grad: M-32, F-7
Cooperative Training Required—
Optional
Associate Degree Program—Yes
Accreditation or Approval—(f)
Resumé Available—Yes
Career Clinics—No
Contact—Teacher Coordinator
Ph. (714) 885-0231, Ext. 208

San Jose City College
2100 Moorpark Avenue
San Jose, California 95128
General—
enrol: M-450, F-90
grad: N. A.
Cooperative Training Required—
Yes
Associate Degree Program—Yes
Accreditation or Approval—(f)
Resumé Available—No
Career Clinics—No
Contact—
Coordinator, Business Education
Ph. (408) CY8-2181

Santa Barbara City College
721 Cliff Drive
Santa Barbara, California 93105
General—
enrol: M-46, F-8
grad: M-18, F-4
Real Estate—
enrol: M-63, F-21
grad: M-16, F-5
Cooperative Training Required—Yes
Associate Degree Program—Yes
Accreditation or Approval—(f)
Resumé Available—No
Career Clinics—Yes
Contact—Instructor-Coordinator
Ph. (805) 965-0581

Santa Monica City College
1815 Pearl Street
Santa Monica, California 90405
General—
enrol: M-60, F-40
grad: M-20, F-13
Real Estate—
enrol: M-25, F-30
grad: M-4, F-2
Escrow—
enrol: M-5, F-46
grad: M-0, F-8
Cooperative Training Required—Yes
Associate Degree Program—Yes
Accreditation or Approval—(f)
Resumé Available—No
Career Clinics—Yes
Contact—
Dean of Distributive Education
Ph. (213) 392-4911, Ext. 218

Santa Rosa Junior College
1501 Mendocino Avenue
Santa Rosa, California 95401
General—
enrol: M-35, F-15
grad: M-15, F-5
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(f)
Resumé Available—No
Career Clinics—No
Contact—Coordinator
Merchandising Program
Ph. (707) 542-0315, Ext. 302

Shasta College
Highway 299 E at Old Oregon Trail
Redding, California 96001
General—
enrol: M-150, F-26
grad: M-20, F-5
Cooperative Training Required—Yes
Associate Degree Program—Yes
Accreditation or Approval—(f)
Resumé Available—Yes
Career Clinics—Yes
Contact—
Director of Work Experience
Ph. (916) 241-3523

Taft College
29 Emmons Park Way
Taft, California 93268
General—
enrol: M-200, F-200
grad: N. A.
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(f)
Resumé Available—No
Career Clinics—No
Contact—Division Head
Ph. (805) RO5-4191, Ext. 478

Ventura College
4667 Telegraph Road
Ventura, California 93003
General—
enrol: M-40, F-30
grad: N. A.
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(f)
Resumé Available—Yes
Career Clinics—No
Contact—Division Chairman
Ph. (805) 642-3211, Ext. 46

West Valley College
44 East Latimer Avenue
Campbell, California 95008
General—
enrol: M-26, F-4
grad: N. A.
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(f)
Resumé Available—Yes
Career Clinics—No

Contact—Marketing Instructor
Ph. (408) 379-1733

Yuba Junior College
Beale Road at Linda Avenue
Marysville, California 95901
General—
enrol: M-83, F-37
grad: M-15, F-10
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(f)
Resumé Available—Yes
Career Clinics—No
Contact—Instructor-Coordinator
Ph. (916) 742-7351

COLORADO

Arapahoe Junior College
5900 South Curtice
Littleton, Colorado 80120
General—
enrol: M-30, F-3
grad: M-15, F-0
Cooperative Training Required—Yes
Associate Degree Program—Yes
School Accreditation—(c) Pending
Resumé Available—No
Career Clinics—No
Contact—Coordinator
Ph. (303) 798-8641

Mesa Junior College
1120 North Avenue
Grand Junction, Colorado 81501
General—
enrol: N. A.
grad: N.A.
Travel and Recreation Management—
enrol: M-15, F-22
grad: M-3, F-3
Cooperative Training Required—Yes
Associate Degree Program—Yes
Accreditation or Approval—(c)
Resumé Available—No
Career Clinics—No
Contact—Distributive Education Coordinator
Ph. (303) 248-1552

Metropolitan State College
250 West 14th Avenue
Denver, Colorado 80204
General—
enrol: N. A.
grad: N.A.
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(c) Pending
Resumé Available—No
Career Clinics—No
Contact—
Chairman, Division of Business
Ph. (303) 292-5190

Northeastern Junior College
Sterling, Colorado 80751
General—
enrol: M-90, F-15
grad: N. A.
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(c)
Resumé Available—No
Career Clinics—No
Contact—Chairman, Department of Business and Economics
Ph. (303) 522-1945, Ext. 60

CONNECTICUT

Central Connecticut State College
New Britain, Connecticut 06050
General—
enrol: M-5, F-20
grad: M-2, F-6
Cooperative Training Required—Yes
Associate Degree Program—Yes
Accreditation or Approval—(a)
Resumé Available—Yes
Career Clinics—No
Contact—Coordinator, Two-year Marketing Program
Ph. (203) 225-6351

Greater Hartford Community College
34 Sequassen Street
Hartford, Connecticut 06114
General—
enrol: M-18, F-1
grad: New Program
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(g)

Resumé Available—Yes
Career Clinics—No
Contact—Director of Business
Ph. (203) 527-6341, Ext. 2993

Manchester Community College
146 Hartford Road
Manchester, Connecticut 06040
General—
enrol: M-28, F-9
grad: M-14, F-0
Hotel/Motel Management—
enrol: M-46, F-2
grad: M-10, F-2
Cooperative Training Required—
Yes
Associate Degree Program—Yes
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—yes
Contact—Chairman,
Marketing Department
Ph. (203) 647-9951, Ext. 37

New Haven College
300 Orange Avenue
West Haven, Connecticut 06516
General—
enrol: M-200, F-20
grad: M-80, F-7
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(a)
Resumé Available—Yes
Career Clinics—Yes
Contact—Chairman, Department of
Marketing
Ph. (203) 934-6321

Northwestern Connecticut Community College, Park Place East
Winsted, Connecticut 06098
General—
enrol: M-24, F-4
grad: M-7, F-1
Cooperative Training Required—
Yes
Associate Degree Program—Yes
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—Yes
Contact—Director of Business
Career Division and Marketing
Ph. (203) 379-8543

Norwalk State Technical College
Richards Avenue
Norwalk, Connecticut 06854
General—
enrol: M-644, F-30
grad: M-223, F-7
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—Yes
Contact—Dean
Ph. (203) 838-0603

Post Junior College
800 Country Club Road
Waterbury, Connecticut 06708
General—
enrol: M-0, F-5
grad: New Program
Cooperative Training Required—
Yes
Associate Degree Program—Yes
Accreditation or Approval—
(g) and (h)
Resumé Available—Yes
Career Clinics—No
Contact—Marketing Coordinator
Ph. (203) 756-3658

Sacred Heart University
Park Avenue
Bridgeport, Connecticut 06604
General—
enrol: M-140, F-0
grad: N. A.
Cooperative Training Required—No
Associate Degree Program—Yes
Resumé Available—Yes
Career Clinics—No
Contact—Marketing Instructor
Ph. (203) 374-9441

DELAWARE

Delaware Technical and Community College
Post Office Box 697
Georgetown, Delaware 19947
General—
enrol: M-34, F-23
grad: N. A.
Cooperative Training Required—
Yes

Associate Degree Program—Yes
Accreditation or Approval—(b)
Resumé Available—Yes
Career Clinics—No
Contact—
Distributive Education Instructor
Ph. (302) 856-7711

University of Delaware
Agricultural Hall
Newark, Delaware 19711
Food Merchandising—
enrol: M-41, F-0
grad: M-15, F-0
Cooperative Training Required—
Optional
Associate Degree Program—Yes
Accreditation or Approval—(b)
Resumé Available—Yes
Career Clinics—Yes
Contact—Assistant Professor
Ph. (302) 738-2514

Wesley College
State Street
Dover, Delaware 19901
General—
enrol: M-25, F-10
grad: M-7, F-2
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(b)
Resumé Available—No
Career Clinics—Yes
Contact—Guidance Director
Ph. (302) 734-7537

DISTRICT OF COLUMBIA

Marjorie Webster Junior College
7775 17th Street, N. W.
Washington, D. C. 20012
Department Store Merchandising—
enrol: M-0, F-100
grad: M-0, F-40
Cooperative Training Required—
Yes
Associate Degree Program—Yes
Accreditation or Approval—(j)
Resumé Available—Yes
Career Clinics—Yes
Contact—Director
Ph. (202) 202-4400, Ext. 263

FLORIDA

Brevard Junior College
Clearlake Drive
Cocoa, Florida 32922
General—
enrol: M-27, F-7
grad: M-12, F-1
Cooperative Training Required—Yes
Associate Degree Program—Yes
Accreditation or Approval—(e)
Resumé Available—No
Career Clinics—Yes
Contact—Teacher Coordinator
Distribution and Marketing
Ph. (305) 632-1111

Daytona Beach Junior College
Post Office Box 1111
Daytona Beach, Florida 32015
General—
enrol: M-4, F-13
grad: M-0, F-0
Hotel/Motel Restaurant
Management—
enrol: M-20, F-0
grad: M-6, F-0
Cooperative Training Required—Yes
Associate Degree Program—Yes
Accreditation or Approval—(e)
Resumé Available—Yes
Career Clinics—No
Contact—Coordinator
Marketing and Mid-Management
Ph. (904) 255-1476, Ext. 205

Gulf Coast Junior College
Business Administration Division
Panama City, Florida 32401
General—
enrol: N. A.
grad: N.A.
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(e)
Resumé Available—Yes
Career Clinics—Yes
Contact—Chairman of
Business Administration Division
Ph. (305) 763-5441, Ext. 31

Junior College of Broward County
3501 Davie Road S. W.
Fort Lauderdale, Florida 33314
General—
enrol: M-32, F-1
grad: M-14, F-1

Hotel/Motel Management—
enrol: M-59, F-3
grad: M-12, F-1
Food Service Management—
enrol: M-1, F-15
grad: M-0, F-0
Cooperative Training Required—Yes
Associate Degree Program—Yes
Accreditation or Approval—(e)
Resumé Available—Yes
Career Clinics—Yes
Contact—Coordinator
Mid-Management Program
Ph. (305) 581-8700

Manatee Junior College
5840 Twenty-Sixth Street West
Bradenton, Florida 33505
General—
enrol: M-13, F-5
grad: M-1, F-1
Cooperative Training Required—Yes
Associate Degree Program—Yes
Accreditation or Approval—(e)
Resumé Available—Yes
Career Clinics—No
Contact—
Director, Distributive Education
Ph. (813) 755-1511

Marymount College
Military Road
Boca Raton, Florida 33432
General—
enrol: M-0, F-45
grad: M-0, F-5
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(e)
Resumé Available—Yes
Career Clinics—Yes
Contact—Vocational Counselor
Ph. (305) 395-4301

Palm Beach Junior College
4200 Congress Avenue
Lake Worth, Florida 33460
General—
enrol: M-18, F-28
grad: M-9, F-4
Hotel/Motel-Restaurant Management—
enrol: M-43, F-13
grad: N. A.
Cooperative Training Required—Yes
Associate Degree Program—Yes
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—Yes
Contact—
Mid-Management Coordinator
Ph. (305) 965-8000

Pensacola Junior College
Pensacola, Florida 32503
General—
enrol: M-14, F-6
grad: M-7, F-4
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(e)
Resumé Available—Yes
Career Clinics—No
Contact—
Head, Business Administration
Ph. (904) 476-5410, Ext. 10

Polk Junior College
Route 1, Box 71F, P. O. Box 836
Bartow, Florida 33830
General—
enrol: M-26, F-2
grad: M-7, F-0
Cooperative Training Required—Yes
Associate Degree Program—Yes
Accreditation or Approval—(e)
Resumé Available—Yes
Career Clinics—No
Contact—Coordinator
Distributive Education
Ph. (813) 533-8147

Saint Johns River Junior College
5001 St. Johns Avenue
Palatka, Florida 32077
General—
enrol: M-23, F-7
grad: M-13, F-2
Banking and Finance—
enrol: M-19, F-11
grad: M-10, F-5
Cooperative Training Required—Yes
Associate Degree Program—Yes
Accreditation or Approval—(e)
Resumé Available—Yes

Career Clinics—No
Contact—
Business Division Chairman
Ph. (904) 328-1512

Saint Petersburg Junior College
(Clearwater Campus)
2465 Drew Street
Clearwater, Florida 33515
Banking and Finance—
enrol: N. A.
grad: N.A.
Insurance—
enrol: N. A.
grad: N.A.
Cooperative Training Required—Yes
Associate Degree Program—Yes
Accreditation or Approval—(e)
Resumé Available—Yes
Career Clinics—No
Contact—Chairman of Business Administration Department
Ph. (813) 442-9611, Ext. 243

Santa Fe Junior College
723 West University
Gainesville, Florida 32601
General—
enrol: M-8, F-4
grad: New Program
Cooperative Training Required—Yes
Associate Degree Program—Yes
Accreditation or Approval—(e) Pending
Resumé Available—No
Career Clinics—Yes
Contact—
Director, Business Programs
Ph. (904) 378-5311

Seminole Junior College
Sanford, Florida 32771
General—
enrol: M-60, F-24
grad: N. A.
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(e) Pending
Resumé Available—Yes
Career Clinics—No
Contact—Dean of Student Affairs
Ph. (305) 323-1450

Webber College
Babson Park, Florida 33827
General—
enrol: M-0, F-68
grad: M-0, F-30
Cooperative Training Required—Yes
Associate Degree Program—Yes
Accreditation or Approval—(e) Pending
Resumé Available—Yes
Career Clinics—Yes
Contact—Chairman Department of Retailing
Ph. (813) 638-1439

GEORGIA

Athens Area Technical School
U.S. Highway 29, North Bypass
Athens, Georgia 30601
General—
enrol: M-5, F-4
grad: New Program
Cooperative Training Required—No
Associate Degree Program—No
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—Yes
Contact—Chairman, Department of Marketing
Ph. (404) 549-2360

Columbus Area
Vocational-Technical School
4460 River Road
Columbus, Georgia 31904
General—
enrol: M-13, F-3
grad: M-6, F-2
Cooperative Training Required—No
Associate Degree Program—No
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—No
Contact—Coordinator Marketing and Distribution
Ph (404) 323-1644

Dalton Junior College
Dalton, Georgia 30720
General—
enrol: N. A.
grad: N.A.
Cooperative Training Required—Yes

Associate Degree Program—No
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—No
Contact—Chairman, Division of
Business Administration
Ph. (404) 278-3113, Ext. 56

De Kalb College
555 North Indian Creek Drive
Clarkston, Georgia 30021
General—
enrol: M-30, F-10
grad: M-8, F-3
Cooperative Training Required—
Yes
Associate Degree Program—Yes
Accreditation or Approval—(e)
Resumé Available—Yes
Career Clinics—Yes
Contact—Distributive
Education Coordinator
Ph. (404) 443-2361

Gainesville Junior College
Gainesville, Georgia 30501
General—
enrol: M-54, F-9
grad: M-22, F-2
Cooperative Training Required—
Yes
Associate Degree Program—Yes
Accreditation or Approval—(e)
Pending
Resumé Available—Yes
Career Clinics—No
Contact—Director
Distributive Education
Ph. (404) 536-5226

Valdosta Area
Vocational-Technical School
Route 1, Box 211
Valdosta, Georgia 31603
General—
enrol: M-11, F-2
grad: M-8, F-2
Cooperative Training Required—No
Associate Degree Program—No
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—Yes
Contact—
Student Personnel Services
Ph. (912) 244-2316

Walker County Area
Technical School
Meadow Lane Drive
Rock Springs, Georgia 30739
General—
enrol: M-6, F-1
grad: M-6, F-1
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—Yes
Contact—Marketing and
Management Instructor
Ph. (404) 764-1016

IDAHO

Boise College
1907 Campus Drive
Boise, Idaho 83707
General—
enrol: M-37, F-2
grad: M-11, F-3
Fashion Merchandising—
enrol: M-0, F-13
grad: M-0, F-0
Cooperative Training Required—
Yes
Associate Degree Program—
J. C. Diploma
Accreditation or Approval—(d)
Resumé Available—Yes
Career Clinics—No
Contact—Chairman, Division of
Business and Economics
Ph. (208) 385-1308

College of Southern Idaho
1300 Kimberly Road
Twin Falls, Idaho 83301
General—
enrol: M-14, F-9
grad: M-7, F-6
Agriculture-Business
Management—
enrol: M-20, F-0
grad: M-9, F-0
Cooperative Training Required—
Yes
Associate Degree Program—Yes
Accreditation or Approval—(d)
Resumé Available—No
Career Clinics—Yes
Contact—Vocational Counselor
Ph. (208) 733-9554

Lewis Clark Normal
(Vocational-Technical Division)
1515 21st Street
Lewiston, Idaho 83501
General—
enrol: M-19, F-5
grad: M-7, F-2
Cooperative Training Required—Yes
Associate Degree Program—No
Accreditation or Approval—(d) Pending
Resumé Available—Yes
Career Clinics—No
Contact—Vocational Director
Ph. (208) 743-0452

ILLINOIS

Chicago City College
(Fenger Campus)
11220 South Wallace
Chicago, Illinois 60628
General—
enrol: N. A.
grad: N. A.
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(c)
Resumé Available—Yes
Career Clinics—No
Contact—
Chairman, Business Department
Ph. (312) 785-5348

Chicago City College (Loop Campus)
64 East Lake
Chicago, Illinois 60601
General—
enrol: M-60, F-15
grad: M-20, F-5
Cooperative Training Required—Yes
Associate Degree Program—Yes
Accreditation or Approval—(c)
Resumé Available—No
Career Clinics—No
Contact—Marketing Coordinator
Ph. (312) 782-0200

Chicago City College (Wilson Campus)
7047 South Stewart Avenue
Chicago, Illinois 60621
General—
enrol: M-33, F-4
grad: M-9, F-0
Cooperative Training Required—Yes
Associate Degree Program—Yes
Accreditation or Approval—(c)
Resumé Available—No
Career Clinics—Yes
Contact—Instructor of Business
Ph. (312) 488-0900, Ext. 73

College of DuPage
Naperville, Illinois 60540
General—
enrol: N. A.
grad: N.A.
Cooperative Training Required—Yes
Associate Degree Program—Yes
Accreditation or Approval—(c)
Resumé Available—Yes
Career Clinics—Yes
Contact—Director
Business Co-op Programs
Ph. (312) 627-6850

Elgin Community College
373 East Chicago Street
Elgin, Illinois 60120
General—
enrol: M-21, F-4
grad: M-21, F-4
Cooperative Training Required—Yes
Associate Degree Program—Yes
Accreditation or Approval—(c) Pending
Resumé Available—No
Career Clinics—No
Contact—Director
Ph. (312) 695-5279

Highland Community College
511 West Stephenson Street
Freeport, Illinois 61032
General—
enrol: M-28, F-6
grad: M-7, F-2
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—Yes
Contact—Director of Marketing-Management
Ph. (815) 232-2171, Ext. 2

Illinois Central College
P. O. Box 2400, Highview Road
East Peoria, Illinois 61611
General—
enrol: M-95, F-5
grad: New Program
Cooperative Training Required—Yes
Associate Degree Program—Yes
Accreditation or Approval—(c)
Resumé Available—No
Career Clinics—Yes
Contact—Director of Marketing
Ph. (309) 694-1421, Ext. 70

Joliet Junior College
Jefferson Street
Joliet, Illinois 60432
General—
enrol: M-35, F-6
grad: M-4, F-1
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(c)
Resumé Available—No
Career Clinics—No
Contact—
Chairman, Business Department
Ph. (815) 726-3444

Kaskaskia College
Shattuc Road
Centralia, Illinois 62801
General—
enrol: N. A.
grad: N. A.
Cooperative Training Required—Yes
Associate Degree Program—Yes
Accreditation or Approval—(c)
Resumé Available—No
Career Clinics—Yes
Contact—Director of Vocational-Technical Education
Ph. (618) 532-1981

MacCormac Junior College
327 South LaSalle Street
Chicago, Illinois 60604
General—
enrol: M-75, F-10
grad: M-30, F-5
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—Yes
Contact—Placement Officer
Ph. (312) 922-1885

Parkland College
No. 2 Main
Champaign, Illinois 61820
General—
enrol: N. A.
grad: N.A.
Agriculture-Business Management—
enrol: M-20, F-0
grad: New Program
Cooperative Training Required—Yes
Associate Degree Program—Yes
Accreditation or Approval—(c) Pending
Resumé Available—Yes
Career Clinics—Yes
Contact—
Agri-Marketing Instructor
Ph. (217) 352-0061

Sauk Valley College
Rural Route 1
Dixon, Illinois 61021
General—
enrol: N. A.
grad: N. A.
Cooperative Training Required—Yes
Associate Degree Program—Yes
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—Yes
Contact—
Mid-Management Coordinator
Ph. (815) 284-7711

Thornton Junior College
151st Street and Broadway
Harvey, Illinois 60426
General—
enrol: M-36, F-8
grad: M-18, F-2
Cooperative Training Required—Yes
Associate Degree Program—Yes
Accreditation or Approval—(c)
Resumé Available—Yes
Career Clinics—Yes
Contact—
Mid-Management Coordinator
Ph. (312) 331-8820

Triton College
1000 North Wolf Road
Northlake, Illinois 60164
General—
enrol: N. A.
grad: New Program
Cooperative Training Required—Yes
Associate Degree Program—Yes
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—Yes
Contact—Coordinator of Mid-Management
Ph. (312) 455-2500

Wilbur Wright College
3400 North Austin Avenue
Chicago, Illinois 60634
General—
enrol: N. A.
grad: N. A.
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(c)
Resumé Available—No
Career Clinics—No
Contact—Business Department
Ph. (312) 777-7900

William Rainey Harper College
510 West Elk Grove Boulevard
Elk Grove, Illinois 60007
General—
enrol: M-34, F-0
grad: New Program
Cooperative Training Required—Yes
Associate Degree Program—Yes
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—Yes
Contact—Chairman Department of Business
Ph. (312) 437-7000

INDIANA

Southeastern Indiana
Vocational School, P. O. Box 156
Versailles, Indiana 47042
General—
enrol: M-17, F-4
grad: M-12, F-2
Cooperative Training Required—No
Associate Degree Program—No
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—No
Contact—
Student Personnel Services
Ph. (812) 689-7301

Vincennes University
1002 North First Street
Vincennes, Indiana 47591
General—
enrol: M-35, F-15
grad: M-15, F-5
Cooperative Training Required—Yes
Associate Degree Program—Yes
Accreditation or Approval—(c)
Resumé Available—No
Career Clinics—Yes
Contact—Director Distributive Education
Ph. (812) 882-3350, Ext. 33

IOWA

Area XV Community College
Ottumwa Industrial Airport
Ottumwa, Iowa 52501
Hardware Marketing—
enrol: M-14, F-1
grad: M-14, F-1
Hotel/Motel Management—
enrol: M-8, F-2
grad: M-8, F-2
Cooperative Training Required—Yes
Associate Degree Program—No
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—Yes
Contact—Coordinator Hardware Marketing, or Coordinator, Hotel/Motel Management
Ph. (515) 682-5051

Area Ten Community College
4401 Sixth Street, S. W.
P. O. Box 1689
Cedar Rapids, Iowa 52406
General—
enrol: M-25, F-5
grad: N. A.
Florestry—
enrol: M-8, F-13
grad: M-8, F-13
Nursery Marketing—
enrol: M-9, F-2
grad: M-9, F-2

Home Furnishings—
enrol: M-5, F-3
grad: M-5, F-3
Cooperative Training Required—
Yes
Associate Degree Program—
Yes
Accreditation or Approval—(c)
Pending
Resumé Available—Yes
Career Clinics—Yes
Contact—Coordinator of
Marketing Programs
Ph. (319) 366-5321

Clinton Community College
1000 Lincoln Boulevard
Clinton, Iowa 52732
General—
enrol: M-20, F-2
grad: M-10, F-0
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—No
Contact—Student Personnel
Ph. (319) 242-6841

Eastern Iowa Community College
(Muscatine Campus)
152 Colorado Street
Muscatine, Iowa 52761
Agriculture-Business
Management—
enrol: M-65, F-0
grad: M-23, F-0
Cooperative Training Required—
Yes
Associate Degree Program—Yes
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—Yes
Contact—Agriculture-Business
Division Chairman
Ph. (319) 263-8250

Ellsworth Community College
1100 Main
Iowa Falls, Iowa 50126
Fashion Merchandising—
enrol: M-0, F-55
grad: M-0, F-19
Department Store Merchandising—
enrol: M-75, F-0
grad: M-25, F-0
Petroleum Marketing—
enrol: M-25, F-0
grad: M-7, F-0
Cooperative Training Required—
Yes
Associate Degree Program—Yes
Accreditation or Approval—(c)
Resumé Available—Yes
Career Clinics—Yes
Contact—Marketing Coordinator
Ph. (515) 648-3216

Emmetsburg Junior College
Emmetsburg, Iowa 50536
General—
enrol: M-4, F-5
grad: M-3, F-4
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—No
Contact—Registrar
Ph. (712) 852-4464

Esterville Junior College
South 17th Street
Esterville, Iowa 51334
General—
enrol: M-50, F-10
grad: M-11, F-1
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—Yes
Contact—Registrar
Ph. (712) 362-2605

Iowa Central Community College
22 North 12th Street
Fort Dodge, Iowa 50510
Food Merchandising—
enrol: M-40, F-0
grad: M-14, F-0
Agriculture-Business
Management—
enrol: M-30, F-0
grad: M-30, F-0
Cooperative Training Required—
Yes
Associate Degree Program—No
Accreditation or Approval—(c)
Pending
Resumé Available—Yes

Career Clinics—Yes
Contact—Coordinator
Ph. (515) 576-7201

North Iowa Area Community College
East State Street
Mason City, Iowa 50401
General—
enrol: M-18, F-3
grad: M-7, F-0
Cooperative Training Required—Yes
Associate Degree Program—Yes
Accreditation or Approval—(c)
Resumé Available—Yes
Career Clinics—No
Contact—O-J-T Coordinator
Ph. (515) 423-1264, Ext. 246

Northeast Area One
Vocational-Technical School
142 Main, Calmar, Iowa 52132
Building Material Management
enrol: M-7, F-0
grad: M-7, F-0
Cooperative Training Required—No
Associate Degree Program—No
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—Yes
Contact—
Vocational-Technical Director
Ph. (319) 562-3263

Southeast Iowa Area
Community College, 1308 Valley
Burlington, Iowa 52601
General—
enrol: M-55, F-4
grad: N. A.
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(c)
Resumé Available—Yes
Career Clinics—No
Contact—Director of Guidance
Ph. (319) 752-5481

KANSAS

Allen County
Community Junior College
300 East Jackson
Iola, Kansas 66749
General—
enrol: M-15, F-9
grad: M-7, F-3
Cooperative Training Required—Yes
Associate Degree Program—Yes
Accreditation or Approval—(g)
Resumé Available—No
Career Clinics—No
Contact—Distributive Education Coordinator
Ph. (316) 365-2942

Coffeyville College
Coffeyville, Kansas 67337
General—
enrol: M-40, F-4
grad: M-10, F-4
Cooperative Training Required—Yes
Associate Degree Program—Yes
Accreditation or Approval—(g)
Resumé Available—No
Career Clinics—No
Contact—Coordinator-Instructor
Ph. (316) CL1-3590

Cowley County
Community Junior College
Area Vocational-Technical School Division
125 South Second Street
Arkansas City, Kansas 67005
General—
enrol: M-17, F-5
grad: M-5, F-1
Cooperative Training Required—Yes
Associate Degree Program—Yes
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—Yes
Contact—Coordinator
Ph. (316) 442-6610

Hutchinson Community
Junior College, 1300 North Plum
Hutchinson, Kansas 67501
General—
enrol: M-10, F-5
grad: M-2, F-1
Hardware Marketing—
enrol: M-7, F-0
grad: New Program
Cooperative Training Required—Yes
Associate Degree Program—Yes

Accreditation or Approval—(c)
Resumé Available—Yes
Career Clinics—No
Contact—Distributive Education Coordinator
Ph. (316) MO2-6671

Independence Community Junior College, Tenth and Oak
Independence, Kansas 67301
General—
enrol: M-18, F-5
grad: M-10, F-3
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(c)
Resumé Available—No
Career Clinics—No
Contact—
Chairman, Business Department
Ph. (316) ED1-4115

Manhattan Area Vocational-Technical School
3136 Dickens Avenue
Manhattan, Kansas 66502
General—
enrol: M-2, F-18
grad: M-2, F-18
Food Merchandising—
enrol: M-2, F-0
grad: M-2, F-0
Petroleum Marketing—
enrol: M-1, F-0
grad: M-1, F-0
Cooperative Training Required—Yes
Associate Degree Program—No
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—No
Contact—Distributive Education Coordinator
Ph. (913) JE9-7431

Northwest Kansas Area Vocational-Technical School
1209 Harrison
Goodland, Kansas 67735
Lumberyard Sales and Management—
enrol: N. A.
grad: M-4, F-0
Cooperative Training Required—No
Associate Degree Program—No
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—Yes
Contact—Director
Ph. (913) TW9-3641

KENTUCKY

Elizabethtown Community College
P. O. Box 607
Elizabethtown, Kentucky 42701
General—
enrol: M-18, F-0
grad: M-2, F-0
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(e)
Resumé Available—Yes
Career Clinics—No
Contact—Chairman, Department of Economics and Marketing
Ph. (502) 765-4177, Ext. 44

Hopkinsville Community College
North Drive
Hopkinsville, Kentucky 42220
General—
enrol: M-15, F-20
grad: M-4, F-2
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(e)
Resumé Available—No
Career Clinics—No
Contact—Instructor in Business
Ph. (502) 886-3921

LOUISIANA

Jefferson Parish Vocational-Technical School
925 Labarre Road
Metairie, Louisiana 70001
General—
enrol: N. A.
grad: N.A.
Hotel/Motel Management—
enrol: M-30, F-0
grad: N. A.
Cooperative Training Required—Optional
Associate Degree Program—No
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—No
Contact—Registrar and Counselor
Ph. (504) 834-5115

Sowela Technical Institute
501 Broad Street
Lake Charles, Louisiana 70601
General—
enrol: M-17, F-13
grad: N. A.
Cooperative Training Required—Yes
Associate Degree Program—Yes
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—Yes
Contact—Supervisor
Ph. (318) 433-1052

MAINE

Eastern Maine Vocational Technical Institute
183 Harlow Street
Bangor, Maine 04401
General—
enrol: M-40, F-2
grad: M-11, F-0
Cooperative Training Required—Yes
Associate Degree Program—No
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—Yes
Contact—Dean of Students
Ph. (207) 945-6344

Husson College
157 Park Street
Bangor, Maine 04401
General—
enrol: M-110, F-5
grad: M-35, F-2
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(h)
Resumé Available—Yes
Career Clinics—Yes
Contact—Assistant Professor Business Administration Department
Ph. (207) 942-8476

Westbrook Junior College
716 Stevens Avenue
Portland, Maine 04103
General—
enrol: M-0, F-73
grad: M-0, F-39
Cooperative Training Required—Yes
Associate Degree Program—Yes
Accreditation or Approval—(a)
Resumé Available—Yes
Career Clinics—No
Contact—Instructor in Retailing
Ph. (207) 775-3161

MARYLAND

Catonsville Community College
800 South Rolling Road
Catonsville, Maryland 21228
General—
enrol: M-50, F-19
grad: New Program
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(b)
Resumé Available—Yes
Career Clinics—No
Contact—Associate Professor of Business Administration
Ph. (301) 747-3220

Community College of Baltimore
2901 Liberty Heights Avenue
Baltimore, Maryland 21215
General—
enrol: M-22, F-13
grad: M-2, F-3
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(b)
Resumé Available—No
Career Clinics—Yes
Contact—Director of Admissions
Ph. (301) 523-2151

Montgomery Junior College
Takoma Avenue and Fenton Street
Takoma Park, Maryland 20012
General—
enrol: M-70, F-18
grad: M-10, F-2
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(b)
Resumé Available—No
Career Clinics—Yes
Contact—Placement Office
Ph. (301) 587-0415

MASSACHUSETTS

Becker Junior College
61 Sever Street
Worcester, Massachusetts 01609
General—
enrol: M-0, F-120
grad: M-0, F-32
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(h)
Resumé Available—Yes
Career Clinics—Yes
Contact—Placement Office
Ph. (617) 791-9241

Berkshire Community College
Second Street
Pittsfield, Massachusetts 01201
General—
enrol: M-71, F-13
grad: M-13, F-5
Cooperative Training Required—Yes
Associate Degree Program—Yes
Accreditation or Approval—(a)
Resumé Available—No
Career Clinics—No
Contact—Chairman, Department of Business
Ph. (413) 443-4445

Cambridge School
632 Beacon Street
Boston, Massachusetts 02215
General—
enrol: M-149, F-179
grad: M-84, F-38
Cooperative Training Required—No
Associate Degree Program—No
Accreditation or Approval—(h)
Resumé Available—Yes
Career Clinics—Yes
Contact—Chairman, Department of Business Administration
Ph. (617) 536-7635, Ext. 77

Chamberlayne Junior College
128 Commonwealth Avenue
Boston, Massachusetts 02116
General—
enrol: M-141, F-301
grad: M-56, F-94
Cooperative Training Required—No
Associate Degree Program—No
Accreditation or Approval—(g)
Resumé Available—No
Career Clinics—Yes
Contact—Academic Dean
Ph. (617) 536-4500

Essex Agricultural and Technical Institute, Maple Street
Hathorne, Massachusetts 01937
General—
enrol: M-31, F-0
grad: N. A.
Fashion Merchandising—
enrol: M-5, F-16
grad: N. A.
Food Merchandising—
enrol: M-25, F-0
grad: N. A.
Florestry—
enrol: M-14, F-0
grad: N. A.
Cooperative Training Required—Yes
Associate Degree Program—No
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—No
Contact—Distributive Education Coordinator
Ph. (617) 774-0050

Greenfield Community College
125 Federal Street
Greenfield, Massachusetts 01301
General—
enrol: M-70, F-10
grad: M-25, F-5
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(a)
Resumé Available—No
Career Clinics—No
Contact—Chairman, Division of Business
Ph. (413) 774-4378

Leicester Junior College
1003 Main Street
Leicester, Massachusetts 01524
General—
enrol: M-42, F-0
grad: N. A.
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(a)
Resumé Available—No
Career Clinics—No
Contact—Dean
Ph. (617) 892-5511

Massasoit Community College
1071 Washington Street
North Abington, Massachusetts 02351

General—
enrol: M-148, F-15
grad: M-68, F-2
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(a) Pending
Resumé Available—No
Career Clinics—Yes
Contact—Director of Placement
Ph. (617) 878-7220

Mount Ida Junior College
777 Dedham Street
Newton Centre, Massachusetts 02159

General—
enrol: N. A.
grad: M-0, F-67
Cooperative Training Required—Yes
Associate Degree Program—Yes
Accreditation or Approval—(h)
Resumé Available—Yes
Career Clinics—Yes
Contact—Chairman
Retailing Department
Ph. (617) 969-7000

Mount Wachusett Community College
Elm Street
Gardner, Massachusetts 01440

General—
enrol: M-35, F-0
grad: M-30, F-0
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—Yes
Contact—Guidance and Placement Director
Ph. (617) 632-1280

North Shore Community College
3 Essex Street
Beverly, Massachusetts 01915

General—
enrol: M-8, F-11
grad: M-1, F-1
Cooperative Training Required—Yes
Associate Degree Program—Yes
Accreditation or Approval—(a) Pending
Resumé Available—Yes
Career Clinics—Yes
Contact—Chairman
Business Division
Ph. (617) 927-2123

Worcester Junior College
766 Main Street
Worcester, Massachusetts 01608

General—
enrol: M-250, F-10
grad: M-95, F-5
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(a)
Resumé Available—No
Career Clinics—No
Contact—Dean of Students
Ph. (617) 755-6101

MICHIGAN

Albion College
Albion, Michigan 49224

General—
enrol: M-29, F-4
grad: N. A.
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(c)
Resumé Available—Yes
Career Clinics—Yes
Contact—Associate Professor of Economics
Ph. (517) NA9-3977

Bay De Noc Community College
Escanaba, Michigan 49829

General—
enrol: M-20, F-10
grad: M-8, F-2
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—Yes
Contact—Dean of Students
Ph. (906) 786-5802

Business Management and Marketing Institute
18267 James Couzens Highway
Detroit, Michigan 48235
General—
enrol: N. A.
grad: N.A.
Real Estate—
enrol: N. A.
grad: N.A.
Cooperative Training Required—No
Associate Degree Program—No
Accreditation or Approval—(g)
Resumé Available—No
Career Clinics—Yes
Contact—Director
Ph. (313) 345-4250

Davenport College
East Fulton Street
Grand Rapids, Michigan 49502
General—
enrol: M-310, F-80
grad: M-140, F-45
Traffic and Transportation—
enrol: N. A.
grad: N.A.
Real Estate—
enrol: N. A.
grad: N.A.
Cooperative Training Required—Optional
Associate Degree Program—Yes
Accreditation or Approval—(h)
Resumé Available—Yes
Career Clinics—Yes
Contact—Chairman, Business Administration Department
Ph. (616) 456-1651

Detroit College of Business
4801 Oakman Boulevard
Dearborn, Michigan 48126
General—
enrol: M-865, F-271
grad: M-90, F-35
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation of Approval—(h)
Resumé Available—No
Career Clinics—Yes
Contact—Academic Dean
Ph. (313) WO2-6534

Eastern Michigan University
Ypsilanti, Michigan 48197
General—
enrol: M-1, F-10
grad: M-1, F-4
Cooperative Training Required—Yes
Associate Degree Program—No
Accreditation or Approval—(c)
Resumé Available—Yes
Career Clinics—Yes
Contact—Marketing Professor
Ph. (313) 483-6100, Ext. 2244

Ferris State College
Big Rapids, Michigan 49307
General—
enrol: M-160, F-53
grad: N. A.
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(c)
Resumé Available—Yes
Career Clinics—No
Contact—Placement Director
Ph. (616) 796-9971, Ext. 431

Flint Community Junior College
1401 East Court Street
Flint, Michigan 48503
General—
enrol: M-46, F-19
grad: M-20, F-8
Cooperative Training Required—Yes
Associate Degree Program—Yes
Accreditation or Approval—(c)
Resumé Available—Yes
Career Clinics—Yes
Contact—
Chairman, Business Department
Ph. (313) CE8-1631, Ext. 220

Glen Oaks Community College
Route 1
Centreville, Michigan 49032
General—
enrol: N. A.
grad: N.A.
Cooperative Training Required—Yes
Associate Degree Program—Yes
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—No

Contact—
Vocational-Technical Dean
Ph. (616) 467-9945

Grand Rapids Junior College
143 Bostwick, N. E.
Grand Rapids, Michigan 49502

General—
enrol: M-36, F-14
grad: M-2, F-3
Cooperative Training Required—
Yes
Associate Degree Program—Yes
Accreditation or Approval—(c)
Resumé Available—Yes
Career Clinics—No
Contact—Coordinator
Marketing and Distribution
Ph. (616) 456-4866

Henry Ford Community College
5101 Evergreen Road
Dearborn, Michigan 48128

General—
enrol: M-25, F-27
grad: N. A.
Cooperative Training Required—
Optional
Associate Degree Program—Yes
Accreditation or Approval—(c)
Resumé Available—No
Career Clinics—Yes
Contact—Coordinator of
Business Education
Ph. (313) 271-2750, Ext. 256

Highland Park College
Glendale at Third
Highland Park, Michigan 48203

General—
enrol: M-12, F-15
grad: M-12, F-15
Cooperative Training Required—
Yes
Associate Degree Program—No
Accreditation or Approval—(c)
Resumé Available—No
Career Clinics—Yes
Contact—
Retailing Program Coordinator
Ph. (313) 868-1264, Ext. 315

Kellogg Community College
450 North Avenue
Battle Creek, Michigan 49016
General—
enrol: N. A.
grad: N.A.
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(c)
Resumé Available—No
Career Clinics—No
Contact—Retailing Instructor
Ph. (616) 965-3931

Lansing Community College
419 North Capitol Avenue
Lansing, Michigan 48914
General—
enrol: M-600, F-100
grad: N. A.
Hotel/Motel-Restaurant
Management—
enrol: N. A.
grad: N.A.
Real Estate—
enrol: N. A.
grad: N.A.
Traffic and Transportation—
enrol: N. A.
grad: N.A.
Insurance—
enrol: N. A.
grad: N.A.
Cooperative Training Required—
Optional
Associate Degree Program—Yes
Accreditation or Approval—(c)
Resumé Available—Yes
Career Clinics—Yes
Contact—Placement
Ph. (517) 489-3751

Macomb County Community College
12500 Twelve Mile Road
Warren, Michigan 48093
General—
enrol: N. A.
grad: N.A.
Cooperative Training Required—
Yes
Associate Degree Program—Yes
Accreditation or Approval—(c)
Pending
Resumé Available—Yes
Career Clinics—Yes
Contact—Marketing Coordinator
Ph. (313) 772-8000

Monroe County Community College
1555 Raisinville Road
Monroe, Michigan 48161
General—
enrol: M-19, F-1
grad: New Program
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(c)
Pending
Resumé Available—No
Career Clinics—No
Contact—Area Chairman, Business
Ph. (313) 242-7300

Montcalm Community College
Sidney, Michigan 48885
General—
enrol: M-3, F-18
grad: M-0, F-3
Cooperative Training Required—
Yes
Associate Degree Program—Yes
Accreditation or Approval—(c)
Pending
Resumé Available—Yes
Career Clinics—No
Contact—Coordinator
Ph. (517) 831-5211

Muskegon County Community College
221 Quarterline Road
Muskegon, Michigan 49442
General—
enrol: M-60, F-20
grad: M-30, F-10
Cooperative Training Required—
Yes
Associate Degree Program—Yes
Accreditation or Approval—(c)
Resumé Available—Yes
Career Clinics—No
Contact—Coordinator
Ph. (616) 773-9131

Northwood Institute
Box 72
Midland, Michigan 48640
General—
enrol: M-33, F-47
grad: M-9, F-30
Auto Marketing—
enrol: M-138, F-0
grad: M-56, F-0
Food Service Management—
enrol: M-32, F-6
grad: M-8, F-4
Hotel/Motel Management—
enrol: M-32, F-6
grad: M-8, F-4
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—No
Contact—Director of Placement
Ph. (517) 631-1600, Ext. 215

Oakland Community College
2900 Featherstone Road
Auburn Heights, Michigan 48057
General—
enrol: M-36, F-16
grad: M-12, F-8
Food Service Management—
enrol: N. A.
grad: N.A.
Cooperative Training Required—
Yes
Associate Degree Program—Yes
Accreditation or Approval—(c)
Pending
Resumé Available—Yes
Career Clinics—No
Contact—
Chairman, Business Division
Ph. (313) 482-1000, Ext. 43

Patricia Stevens Finishing School, Inc.
107 Clifford, Empire Building
Detroit, Michigan 48226
Fashion Merchandising—
enrol: M-0, F-40
grad: M-0, F-40
Cooperative Training Required—
Yes
Associate Degree Program—Yes
Accreditation or Approval—(g)
Resumé Available—No
Career Clinics—Yes
Contact—General Manager
Ph. (313) 965-4700

Schoolcraft
18600 Haggerty Road
Livonia, Michigan 48151
General—
enrol: M-65, F-20
grad: M-18, F-7

Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(c)
Resumé Available—No
Career Clinics—No
Contact—Retail Coordinator
Ph. (313) 591-6400

Southwestern Michigan College
Cherry Grove Road
Dowagiac, Michigan 49047

General—
enrol: M-5, F-0
grad: M-5, F-0
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(c)
Pending
Resumé Available—Yes
Career Clinics—No
Contact—Dean of Applied Sciences
Ph. (616) 782-5113

Suomi College
Hancock, Michigan 49930

General—
enrol: M-50, F-30
grad: M-25, F-15
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(c)
Pending
Resumé Available—No
Career Clinics—No
Contact—Dean
Ph. (906) 482-5300

Washtenaw Community College
Post Office Box 345
Ann Arbor, Michigan 48108

General—
enrol: M-75, F-7
grad: M-39, F-7
Cooperative Training Required—
Optional
Associate Degree Program—Yes
Accreditation or Approval—(c)
Pending
Resumé Available—No
Career Clinics—Yes
Contact—Dean of
Student Personnel Services
Ph. (313) 483-5152

Western Michigan University
Kalamazoo, Michigan 49001

Food Merchandising—
enrol: N. A.
grad: N. A.
Petroleum Marketing—
enrol: N. A.
grad: N. A.
Cooperative Training Required—
Yes
Associate Degree Program—No
Accreditation or Approval—(c)
Career Clinics—No
Contact—Head, Department of
Distributive Education
Ph. (616) 383-0953

MINNESOTA

Alexandria Area Technical School
16th and Jefferson
Alexandria, Minnesota 56308

General—
enrol: M-26, F-11
grad: M-12, F-4
Fashion Merchandising—
enrol: N. A.
grad: N.A.
Interior Design and Sales—
enrol: M-4, F-17
grad: N. A.
Agriculture-Business
Management—
enrol: M-12, F-0
grad: M-12, F-0
Cooperative Training Required—
Yes
Associate Degree Program—No
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—Yes
Contact—Instructor/Coordinator
Ph. (612) 763-6186

Anoka-Ramsey State Junior College
11200 Mississippi Boulevard
Coon Rapids, Minnesota 55433

General—
enrol: M-25, F-5
grad: New Program
Cooperative Training Required—
Optional
Associate Degree Program—Yes
Accreditation or Approval—(c)
Pending
Resumé Available—No

Career Clinics—No
Contact—Marketing Coordinator
Ph. (612) 427-2600

Austin State Junior College
1600 N. W. Eighth Avenue
Austin, Minnesota 55912

General—
enrol: M-46, F-7
grad: M-15, F-1
Cooperative Training Required—
Optional
Associate Degree Program—Yes
Accreditation or Approval—(g)
Resumé Available—No
Career Clinics—No
Contact—Director of
Retail Management
Ph. (507) 433-7371

Canby Area
Vocational-Technical School
Highway No. 68 West
Canby, Minnesota 56220

Agriculture-Business
Management—
enrol: M-60, F-0
grad: M-37, F-0
Cooperative Training Required—
Yes
Associate Degree Program—No
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—Yes
Contact—Director
Ph. (507) 223-7252

Lakewood State Junior College
1011 Fourth Street
White Bear Lake, Minnesota 55110

General—
enrol: M-41, F-2
grad: New Program
Cooperative Training Required—
Yes
Associate Degree Program—Yes
Accreditation or Approval—(c)
Resumé Available—Yes
Career Clinics—Yes
Contact—Chairman
Business Department
Ph. (612) 429-3351

Minneapolis Area
Vocational-Technical Institute
1101 Third Avenue South
Minneapolis, Minnesota 55404
General—
enrol: M-5, F-2
grad: M-5, F-2
Cooperative Training Required—No
Associate Degree Program—No
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—No
Contact—Post-High School
Administrator
Ph. (612) 332-0381

North Hennepin State Junior College
Osseo, Minnesota 55369
General—
enrol: M-80, F-5
grad: M-42, F-3
Real Estate—
enrol: M-7, F-0
grad: N. A.
Food Merchandising—
enrol: M-15, F-0
grad: N. A.
Fashion Merchandising—
enrol: M-25, F-5
grad: N. A.
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(c)
Pending
Resumé Available—No
Career Clinics—Yes
Contact—Division Head
Ph. (612) 425-4541

Pipestone Area Vocational School
Hiawatha Avenue
Pipestone, Minnesota 56164
Fashion Merchandising—
enrol: M-5, F-15
grad: New Program
Food Merchandising—
enrol: M-10, F-2
grad: New Program
Cooperative Training Required—
Yes
Associate Degree Program—No
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—Yes
Contact—Director
Ph. (507) 825-5471

Rochester State Junior College
Rochester, Minnesota 55901
General—
enrol: M-62, F-0
grad: M-25, F-0
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(c)
Resumé Available—No
Career Clinics—No
Contact—
Assistant Professor, Marketing
Ph. (507) 282-9411

Saint Cloud Area
Vocational-Technical School
1601 North 9th Avenue
St. Cloud, Minnesota 56301
General—
enrol: M-23, F-1
grad: M-23, F-1
Cooperative Training Required—Yes
Associate Degree Program—No
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—Yes
Contact—Coordinator of Distributive Education
Ph. (612) 252-0101

University of Minnesota
(General College)
106 Nicholson Hall
Minneapolis, Minnesota 55414
General—
enrol: N. A.
grad: N.A.
Cooperative Training Required—Optional
Associate Degree Program—Yes
Accreditation or Approval—(c)
Resumé Available—No
Career Clinics—Yes
Contact—
Business Studies Division
Ph. (612) 373-4816

University of Minnesota
Technical Institute
Crookston, Minnesota 56716
General—
enrol: M-100, F-10
grad: M-45, F-5
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—No
Contact—Placement Director
Ph. (218) 281-6510

Willmar Area
Vocational-Technical School
Willmar, Minnesota 56201
General—
enrol: M-32, F-6
grad: M-13, F-1
Agriculture-Business Management—
enrol: M-41, F-0
grad: M-15, F-0
Cooperative Training Required—Yes
Associate Degree Program—No
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—No
Contact—Placement Officer
Ph. (612) 235-5114

Worthington State Junior College
Worthington, Minnesota 56187
General—
enrol: M-16, F-2
grad: M-6, F-1
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(g)
Resumé Available—No
Career Clinics—No
Contact—Registrar
Ph. (507) 372-2107

MISSISSIPPI

Clarke Memorial College
College Street
Newton, Mississippi 39345
General—
enrol: M-10, F-3
grad: M-2, F-1
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(e)
Resumé Available—No
Career Clinics—No
Contact—Business Teacher
Ph. (601) 683-2238

Hinds Junior College
Raymond, Mississippi 39154
General—
enrol: M-14, F-4
grad: N. A.
Cooperative Training Required—Yes
Associate Degree Program—Yes
Accreditation or Approval—(e)
Resumé Available—Yes
Career Clinics—No
Contact—Distribution and Marketing Coordinator
Ph. (601) 857-5261, Ext. 70

Meridian Junior College
5500 Highway 19 North
Meridian, Mississippi 39301
General—
enrol: M-18, F-10
grad: M-12, F-8
Hotel/Motel Management—
enrol: M-8, F-6
grad: M-5, F-3
Cooperative Training Required—Yes
Associate Degree Program—Yes
Accreditation or Approval—(e)
Resumé Available—Yes
Career Clinics—Yes
Contact—Coordinator
Ph. (601) 483-4335

Northeast Mississippi Junior College
Booneville, Mississippi 38829
General—
enrol: M-7, F-3
grad: New Program
Cooperative Training Required—Yes
Associate Degree Program—Yes
Accreditation or Approval—(e)
Resumé Available—No
Career Clinics—No
Contact—Distributive Education Coordinator
Ph. (601) 728-6208

Pearl River Junior College
Poplarville, Mississippi 39470
General—
enrol: M-160, F-40
grad: M-65, F-15
Cooperative Training Required—No
Associate Degree Program—No
Accreditation or Approval—(e)
Resumé Available—No
Career Clinics—Yes
Contact—Vocational-Technical Coordinator
Ph (601) 795-8142

MISSOURI

Crowder College
Neosho, Missouri 64850
General—
enrol: M-31, F-0
grad: New Program
Hotel/Motel-Restaurant Management—
enrol: M-8, F-4
grad: New Program
Cooperative Training Required—Yes
Associate Degree Program—Yes
Accreditation or Approval—(c) Pending
Resumé Available—Yes
Career Clinics—No
Contact—Mid-Management Coordinator
Ph. (417) GL1-3223

Forest Park Community College
5600 Oakland Avenue
St. Louis, Missouri 63110
General—
enrol: M-300, F-50
grad: M-20, F-5
Hotel/Motel-Restaurant Management—
enrol: M-60, F-20
grad: M-8, F-2
Food Service Management—
enrol: N. A.
grad: N.A.
Cooperative Training Required—Yes
Associate Degree Program—Yes
Accreditation or Approval—(c)
Resumé Available—No
Career Clinics—Yes
Contact—Chariman Business Division
Ph. (314) 644-3300

Jefferson College
Box 216
Hillsboro, Missouri 63050
General—
enrol: M-24, F-3
grad: M-6, F-1

Cooperative Training Required—Yes
Associate Degree Program—Yes
Accreditation or Approval—(c) Pending
Resumé Available—Yes
Career Clinics—No
Contact—Office of Admissions and Guidance
Ph. (314) SU9-2693

Meramec Community College
959 South Geyer Road
Kirkwood, Missouri 63122
General—
enrol: M-17, F-14
grad: M-5, F-3
Cooperative Training Required—Yes
Associate Degree Program—Yes
Accreditation or Approval—(c)
Resumé Available—Yes
Career Clinics—Yes
Contact—Career Curriculum Representative
Ph. (314) YO6-3402, Ext. 34

Mineral Area College
(Technical Division)
322 West Main Street
Flat River, Missouri 63601
General—
enrol: M-14, F-3
grad: M-1, F-0
Cooperative Training Required—Yes
Associate Degree Program—Yes
Accreditation or Approval—(c) Pending
Resumé Available—No
Career Clinics—Yes
Contact—Vocational Counselor
Ph. (314) 431-1583

Missouri Southern College
Newman and Duquesne Roads
Joplin, Missouri 64801
General—
enrol: M-17, F-43
grad: M-7, F-15
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(c)
Resumé Available—No
Career Clinics—Yes
Contact—Dean, Semi-Professional and Technical Education
Ph. (417) 624-8100

William Woods College
Fulton, Missouri 65251
General—
enrol: M-8, F-23
grad: M-6, F-10
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(c)
Resumé Available—No
Career Clinics—No
Contact—Professor, Retailing
Ph. (314) MI2-2251

MONTANA

Dawson College
300 College Drive
Glendive, Montana 59330
General—
enrol: M-21, F-5
grad: M-10, F-3
Cooperative Training Required—Yes
Associate Degree Program—Yes
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—No
Contact—
Retail Management Coordinator
Ph. (406) 365-3396

NEBRASKA

Central Nebraska Tech.
Post Office Box 1024
Hastings, Nebraska 68901
Petroleum Marketing—
enrol: M-14, F-0
grad: M-10, F-0
Agriculture-Business Management—
enrol: M-12, F-0
grad: M-10, F-0
Cooperative Training Required—Yes
Associate Degree Program—Yes
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—Yes
Contact—Coordinator, Sales and Management
Ph. (402) 463-9811

Lincoln Community College
Department of Continuing and Vocational Education
1000 South 70th Street
Lincoln East Educational Complex
Lincoln, Nebraska 86510
General—
enrol: M-3, F-19
grad: New Program
Cooperative Training Required—Yes
Associate Degree Program—No
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—Yes
Contact—Supervisor
Distributive Education
Ph. (402) 475-1081, Ext. 318

North Platte College
North Platte, Nebraska 69101
General—
enrol: M-14, F-1
grad: M-10, F-1
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(g)
Resumé Available—No
Career Clinics—No
Contact—Director of Student Services
Ph. (308) 532-6888

York College
York, Nebraska 68467
General—
enrol: N. A.
grad: N. A.
Associate Degree Program—Yes
Contact—Admissions Office
Ph. (402) 362-4441, Ext. 22

NEW HAMPSHIRE

Belknap College
Center Harbor, New Hampshire 03224
General—
enrol: M-100, F-25
grad: M-100, F-25
Cooperative Training Required—No
Associate Degree Program—Yes
Resumé Available—No
Contact—
Business Administration Instructor
Ph. (603) 253-6502

Thompson School of Applied Science
(University of New Hampshire)
Durham, New Hampshire 03824
General—
enrol: M-19, F-0
grad: M-10, F-0
Food Service Management—
enrol: M-32, F-2
grad: M-14, F-2
Cooperative Training Required—Yes
Associate Degree Program—Yes
Accreditation or Approval—(a)
Resumé Available—Yes
Career Clinics—Yes
Contact—Director
Ph. (603) 868-5511, Ext. 239

White Pines College
Chester Street, P. O. Box 278
Chester, New Hampshire 03036
General—
enrol: N. A.
grad: N. A.
Cooperative Training Required—Yes
Associate Degree Program—Yes
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—No
Contact—President
Ph. (603) 887-4401

NEW JERSEY

Atlantic Community College
Mays Landing, New Jersey 08330
General—
enrol: M-12, F-0
grad: M-2, F-0
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(b) Pending
Resumé Available—No
Career Clinics—Yes
Contact—Placement Director
Ph. (609) 625-1111

Centenary College for Women
Jefferson Street
Hackettstown, New Jersey 07840
General—
enrol: N. A.
grad: N. A.

Fashion Merchandising—
enrol: N. A.
grad: N. A.
Cooperative Training Required—
Optional
Associate Degree Program—Yes
Accreditation or Approval—(b)
Resumé Available—Yes
Career Clinics—Yes
Contact—Director of Placement
Ph. (201) 852-1400

Middlesex County College
Edison, New Jersey 08817
General—
enrol: M-70, F-20
grad: M-60, F-18
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(b)
Pending
Resumé Available—Yes
Career Clinics—Yes
Contact—
Chairman, Business Department
Ph. (201) 548-6000

NEW MEXICO

New Mexico Junior College
Lovington Highway
Hobbs, New Mexico 88240
General—
enrol: M-40, F-1
grad: New Program
Cooperative Training Required—
Yes
Associate Degree Program—Yes
Accreditation or Approval—(c)
Pending
Resumé Available—No
Career Clinics—Yes
Contact—Director of
Student Personnel
Ph. (505) 392-6526

NEW YORK

Agricultural and Technical
College at Alfred
(State University of New York)
Alfred, New York 14802
General—
enrol: M-178, F-64
grad: M-81, F-31
Cooperative Training Required—
Yes
Associate Degree Program—Yes
Accreditation or Approval—(b)
Resumé Available—Yes
Career Clinics—No
Contact—
Chairman, Business Division
Ph. (607) 587-6336

Agricultural and Technical
College at Canton
(State University of New York)
95-96 Park Street
Canton, New York 13617
General—
enrol: M-170, F-10
grad: M-80, F-8
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(b)
Resumé Available—Yes
Career Clinics—Yes
Contact—
Chairman, Business Division
Ph. (315) 386-7011

Agricultural and Technical
College at Cobleskill
(State University of New York)
Cobleskill, New York 12043
General—
enrol: M-151, F-32
grad: M-60, F-10
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(b)
Resumé Available—Yes
Career Clinics—Yes
Contact—Business
Administration Department
Ph. (518) 234-5521

Agricultural and Technical
College at Delhi
(State University of New York)
Delhi, New York 13753
General—
enrol: M-43, F-17
grad: M-23, F-10
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(b)
Resumé Available—Yes
Career Clinics—Yes
Contact—Director of Placement
Ph. (607) 746-3723

Agricultural and Technical College at Morrisville (State University of New York)
Morrisville, New York 13408
General—
enrol: M-81, F-7
grad: M-26, F-6
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(b)
Resumé Available—Yes
Career Clinics—No
Contact—Chairman
Business-Technical Division
Ph. (315) 684-3831

Borough of Manhattan Community College
135 West 51st Street
New York, New York 10019
General—
enrol: N. A.
grad: N.A.
Real Estate—
enrol: N. A.
grad: N.A.
Cooperative Training Required—Yes
Associate Degree Program—Yes
Accreditation or Approval—(b)
Resumé Available—No
Career Clinics—Yes
Contact—Teacher in Charge of Marketing
Ph. (212) 582-9300, Ext. 828

Broome Technical Community College
Front Street
Binghamton, New York 13902
General—
enrol: M-55, F-4
grad: M-13, F-2
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(b)
Resumé Available—Yes
Career Clinics—No
Contact—Department Chairman
Administrative Management Dept.
Ph. (607) 724-4391

Cazenovia College
Cazenovia, New York 13035
General—
enrol: M-0, F-78
grad: M-0, F-28
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(b)
Resumé Available—Yes
Career Clinics—No
Contact—Chairman, Division of Applied Science
Ph. (315) 655-3466, Ext. 226

Cornell University
Warren Hall
Ithaca, New York 14850
Food Merchandising—
enrol: M-56, F-2
grad: M-12, F-0
Cooperative Training Required—Yes
Associate Degree Program—No
Accreditation or Approval—(b)
Resumé Available—Yes
Career Clinics—No
Contact—
Food Merchandising Instructor
Ph. (607) 275-2183

Corning Community College
Spencer Hill
Corning, New York 14830
General—
enrol: M-33, F-25
grad: M-12, F-5
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(b)
Resumé Available—Yes
Career Clinics—Yes
Contact—Chairman
Business Administration
Ph. (607) 962-9260

Dutchess Community College
Pendell Road
Poughkeepsie, New York 12601
General—
enrol: M-50, F-22
grad: M-10, F-6
Cooperative Training Required—Yes
Associate Degree Program—Yes
Accreditation or Approval—(b)
Resumé Available—Yes
Career Clinics—Yes
Contact—Chairman, Retail Business Management Program
Ph. (914) 471-4500

Elizabeth Seton College
1061 North Broadway Yonkers
New York, New York 10701

General—
enrol: M-0, F-60
grad: M-0, F-20
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(b)
Resumé Available—No
Career Clinics—Yes
Contact—Director of Personnel
Ph. (914) YO9-4000

Erie County Technical Institute
Main and Youngs Road
Buffalo, New York 14221

General—
enrol: M-95, F-16
grad: M-33, F-5
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—No
Contact—Business Administration
Department Head
Ph. (716) 634-0800, Ext. 104-105

Fashion Institute of Technology
227 West 27th Street
New York, New York 10001

Fashion Merchandising—
enrol: M-33, F-455
grad: M-14, F-227
Cooperative Training Required—
Yes
Associate Degree Program—Yes
Accreditation or Approval—(b)
Resumé Available—Yes
Career Clinics—Yes
Contact—Chairman
Ph. (212) 524-1300

Hudson Valley Community College
Vandenburgh Avenue
Troy, New York 12180

General—
enrol: M-156, F-22
grad: M-40, F-7
Traffic and Transportation—
enrol: M-77, F-0
grad: M-12, F-0
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(b)
Pending
Resumé Available—Yes
Career Clinics—No
Contact—Chairman
Retail Business Management
Ph. (518) 283-1100

Jamestown Community College
525 Falconer Street
Jamestown, New York 14701

General—
enrol: M-14, F-6
grad: M-4, F-2
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(b)
Resumé Available—No
Career Clinics—Yes
Contact—
Student Personnel Counselor
Ph. (716) 488-1963

Jefferson Community College
Post Office Box 255
Watertown, New York 13601

General—
enrol: M-56, F-17
grad: M-31, F-7
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(g)
Resumé Available—No
Career Clinics—Yes
Contact—
Business Division Chairman
Ph. (315) 782-5250

Junior College of Albany
140 New Scotland Avenue
Albany, New York 12208

General—
enrol: M-47, F-23
grad: M-47, F-23
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(b)
Resumé Available—No
Career Clinics—No
Contact—Retailing Instructor
Ph. (518) 465-7501

Kingsborough Community College
(The City University of New York)
2001 Oriental Boulevard
Brooklyn, New York 11235

General—
enrol: N. A.
grad: M-30, F-20
Cooperative Training Required—
Yes
Associate Degree Program—Yes
Accreditation or Approval—(b)
Resumé Available—No
Career Clinics—Yes
Contact—Marketing Instructor
Ph. (212) 769-9200, Ext. 221

Laboratory Institute of Merchandising
12 East 53rd Street
New York, New York 10022

Fashion Merchandising—
enrol: M-0, F-300
grad: M-0, F-140
Cooperative Training Required—
Yes
Associate Degree Program—No
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—No
Contact—Placement Director
Ph. (212) 752-1530

Maria Regina College
1024 Court Street
Syracuse, New York 13208

General—
enrol: M-0, F-30
grad: M-0, F-7
Cooperative Training Required—
Yes
Associate Degree Program—Yes
Accreditation or Approval—(b)
Pending
Resumé Available—Yes
Career Clinics—No
Contact—Dean of Students
Ph. (315) 474-4891

Mohawk Valley Community College
1101 Sherman Drive
Utica, New York 13501

General—
enrol: M-133, F-46
grad: M-30, F-14
Cooperative Training Required—
Yes
Associate Degree Program—Yes
Accreditation or Approval—(b)
Resumé Available—Yes
Career Clinics—Yes
Contact—Retail Business
Management Instructor
Ph. (315) RE5-7511, Ext. 231

Nassau Community College
Stewart Avenue
Garden City, New York 11530

General—
enrol: N. A.
grad: N. A.
Cooperative Training Required—
Yes
Associate Degree Program—Yes
Accreditation or Approval—(b)
Resumé Available—No
Career Clinics—Yes
Contact—Coordinator, Retailing
and Marketing
Ph. (516) PL2-0600

New York City Community College
300 Jay Street
Brooklyn, New York 11201

General—
enrol: M-320, F-130
grad: M-40, F-17
Cooperative Training Required—
Yes
Associate Degree Program—Yes
Accreditation or Approval—(b)
Resumé Available—No
Career Clinics—Yes
Contact—
Chairman, Marketing Dept.
Ph. (212) 643-8836

New York Institute of Advertising
280 Madison Avenue
New York, New York 10016

Advertising—
enrol: M-150, F-75
grad: N. A.
Cooperative Training Required—No
Associate Degree Program—No
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—Yes
Contact—Director
Ph. (212) 679-8270

Onondaga Community College
700 East Water Street
Syracuse, New York 13210
General—
enrol: M-39, F-7
grad: N. A.
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(b)
Pending
Resumé Available—Yes
Career Clinics—No
Contact—Chairman
Business Administration
Ph. (315) 477-7800

Orange County Community College
115 South Street
Middletown, New York 10940
General—
enrol: M-22, F-11
grad: N. A.
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(b)
Resumé Available—Yes
Career Clinics—Yes
Contact—
Assistant Professor, Retailing
Ph. (914) 343-1121

Pace College
41 Park Row
New York, New York 10038
General—
enrol: M-100, F-40
grad: M-50, F-20
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(b)
Resumé Available—Yes
Career Clinics—Yes
Contact—Placement Officer
Ph. (212) BA7-8200, Ext. 294

Queensborough Community College
56th Avenue and Springfield Blvd.
Bayside, New York 11364
General—
enrol: N. A.
grad: N. A.
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(b)
Resumé Available—No
Career Clinics—Yes
Contact—Marketing Department
Ph. (212) HA8-0200

Rochester Institute of Technology
College of Business
P. O. Box 3407
Rochester, New York 14614
General—
enrol: M-81, F-144
grad: M-32, F-28
Food Merchandising—
enrol: M-45, F-35
grad: M-12, F-11
Cooperative Training Required—
Yes
Associate Degree Program—Yes
Accreditation or Approval—(b)
Resumé Available—Yes
Career Clinics—No
Contact—Coordinator
Cooperative Education
Ph. (716) 546-6400, Ext. 215, 217

Rockland Community College
145 College Road
Suffern, New York 10901
General—
enrol: M-44, F-1
grad: M-6, F-0
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(b)
Resumé Available—No
Career Clinics—Yes
Contact—
Student Personnel-Placement
Ph. (914) EL6-4650

Staten Island Community College
715 Ocean Terrace
Staten Island, New York 10301
General—
enrol: M-200, F-50
grad: M-35, F-15
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(b)
Resumé Available—No
Career Clinics—No
Contact—
Head, Business Department
Ph. (212) 448-9000

Suffolk County Community College
533 College Road
Selden, New York 11784
General—
enrol: N. A.
grad: M-75, F-12
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(b)
Resumé Available—No
Career Clinics—No
Contact—Director of Placement
Ph. (516) SE2-1600, Ext. 270

Sullivan County Community College
South Fallsburg, New York 12779
General—
enrol: M-60, F-10
grad: M-25, F-5
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(b)
Pending
Resumé Available—Yes
Career Clinics—No
Contact—
Chairman, Business Faculty
Ph. (914) 434-5750

Tobe-Coburn School for
Fashion Careers, Ltd.
851 Madison Avenue
New York, New York 10021
General—
enrol: M-0, F-190
grad: M-0, F-125
Cooperative Training Required—
Yes
Associate Degree Program—No
Resumé Available—Yes
Career Clinics—Yes
Contact—Director
Ph. (212) TR9-4644

Westchester Community College
75 Grasslands Road
Valhalla, New York 10595
General—
enrol: N. A.
grad: N. A.
Food Service Management—
enrol: N. A.
grad: N. A.
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(g)
Resumé Available—Yes
Contact—Marketing Professor
Ph. (914) WH6-1616

NORTH CAROLINA

Caldwell Technical Institute
Highway 321
Lenior, North Carolina 28645
General—
enrol: M-10, F-12
grad: M-2, F-8
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(e)
Pending
Resumé Available—Yes
Career Clinics—No
Contact—Director of
Student Personnel
Ph. (704) 728-4323

Catawba Valley Technical Institute
Hickory, North Carolina 28601
General—
enrol: M-80, F-23
grad: M-29, F-15
Traffic and Transportation—
enrol: M-35, F-0
grad: M-14, F-0
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(e)
Pending
Resumé Available—No
Career Clinics—Yes
Contact—Placement Director
Ph. (704) 327-9124

Durham Technical Institute
1637 Lawson Street
Durham, North Carolina 27701
General—
enrol: M-95, F-3
grad: M-12, F-1
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(g)
Resumé Available—No
Career Clinics—No
Contact—Business Chairman
2927 Chapel Hill Road
Durham, North Carolina
Ph. (919) 596-8295

Forsyth Technical Institute
2100 Silas Creek Parkway
Winston-Salem, North Carolina 27103
General—
enrol: M-80, F-8
grad: M-30, F-2
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(e) Pending
Resumé Available—Yes
Contact—Director of Student Personnel
Ph. (919) 723-0377

Guilford Technical Institute
Post Office Box 309
Jamestown, North Carolina 27282
General—
enrol: M-65, F-60
grad: M-15, F-7
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(e) Pending
Resumé Available—Yes
Career Clinics—Yes
Contact—Director of Student Personnel
Ph. (919) 272-5780

Pitt Technical Institute
Post Office Box 97
Greenville, North Carolina 27834
General—
enrol: M-42, F-3
grad: M-8, F-0
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(e) Pending
Resumé Available—Yes
Career Clinics—No
Contact—Director of Student Personnel
Ph. (919) 756-3130

Randolph Technical Institute
Drawer 1009
Asheboro, North Carolina 27203
Agriculture-Business Management—
enrol: M-15, F-0
grad: M-6, F-0
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—Yes
Contact—Director of Student Personnel
Ph. (919) 629-1471

Rockingham Community College
Wentworth, North Carolina 27375
General—
enrol: M-60, F-10
grad: N. A.
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(e) Pending
Resumé Available—Yes
Contact—Head of Business Dept.
Ph. (919) 342-2336

Surry Community College
Box 304
Dobson, North Carolina 27017
General—
enrol: M-63, F-12
grad: M-10, F-0
Agriculture-Business Management—
enrol: M-23, F-2
grad: M-5, F-0
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(e) Pending
Resumé Available—Yes
Career Clinics—No
Contact—Technical-Vocational Director
Ph. (919) 386-4955

Technical Institute of Alamance
411 Camp Road
Burlington, North Carolina 27215
General—
enrol: M-127, F-46
grad: N. A.
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—Yes
Contact—Director of Student Personnel
Ph. (919) 226-6307

Wayne Community College
Drawer 1878
Goldsboro, North Carolina 27530
General—
enrol: N. A.
grad: N. A.
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—No
Contact—Dean of Students
Ph. (919) 735-5151

Western Piedmont Community College
South Green Street
Morganton, North Carolina 28655
General—
enrol: M-52, F-19
grad: M-10, F-2
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(e)
Pending
Resumé Available—No
Career Clinics—Yes
Contact—
Chairman, Business Department
Ph. (704) 437-8688

NORTH DAKOTA

Lake Region Junior College
Devils Lake, North Dakota 58301
General—
enrol: M-22, F-0
grad: M-7, F-0
Cooperative Training Required—Yes
Associate Degree Program—Yes
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—No
Contact—Distributive Education Coordinator
Ph. (701) 662-4951

North Dakota State School of Science
Wahpeton, North Dakota 58075
General—
enrol: M-25, F-0
grad: M-10, F-0
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(c)
Pending
Resumé Available—Yes
Career Clinics—Yes
Contact—
Director, Business School
Ph. (701) 642-6671

University of North Dakota
(Williston Center)
University Avenue
Williston, North Dakota 58801
General—
enrol: M-34, F-7
grad: M-11, F-3
Cooperative Training Required—Yes
Associate Degree Program—No
Accreditation or Approval—(c)
Resumé Available—Yes
Career Clinics—No
Contact—Distributive Education Supervisor
Ph. (701) 572-6097

OHIO

Central State University
College of Business Administration
Wilberforce, Ohio 45384
General—
enrol: M-400, F-200
grad: M-22, F-5
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(c)
Resumé Available—Yes
Career Clinics—Yes
Contact—Instructor, Marketing and Economics
Ph. (513) 372-9261, Ext. 333

Cincinnati Cooperative School of Technology
3520 Central Parkway
Cincinnati, Ohio 45223
General—
enrol: M-59, F-5
grad: M-14, F-1
Cooperative Training Required—Yes
Associate Degree Program—No
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—Yes
Contact—
Sales/Marketing Coordinator
Ph. (513) 681-3320

Cuyahoga Community College
626 Huron Road
Cleveland, Ohio 44115
General—
enrol: M-74, F-6
grad: M-28, F-2
Food Service Management—
enrol: M-15, F-5
grad: M-7, F-3
Hotel/Motel Management—
enrol: N. A.
grad: New Program
Cooperative Training Required—
Optional
Associate Degree Program—Yes
Accreditation or Approval—(c)
Pending
Resumé Available—Yes
Career Clinics—Yes
Contact—Coordinator of Marketing
Ph. (216) 241-1556

Dayton Technology Center
118 East First Street
Dayton, Ohio 45402
General—
enrol: M-17, F-5
grad: M-5, F-2
Cooperative Training Required—
Yes
Associate Degree Program—No
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—No
Contact—
Retail Management Coordinator
Ph. (513) 222-6202

Dyke College
1375 East Sixth Street
Cleveland, Ohio 44114
General—
enrol: M-30, F-10
grad: M-12, F-3
Department Store Merchandising—
enrol: M-12, F-10
grad: N. A.
Cooperative Training Required—
Yes
Associate Degree Program—Yes
Accreditation or Approval—(h)
Resumé Available—No
Career Clinics—Yes
Contact—Chairman, Division of
Marketing
Ph. (216) 696-9000

Lakeland Community College
The Colonial Building
Mentor, Ohio 44060
General—
enrol: M-21, F-6
grad: New Program
Cooperative Training Required—
Yes
Associate Degree Program—Yes
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—Yes
Contact—Director of
Student Services
Ph. (216) 946-7000

Mansfield School of Technology
218 Marion Avenue
Mansfield, Ohio 44903
General—
enrol: M-21, F-4
grad: M-6, F-1
Cooperative Training Required—
Yes
Associate Degree Program—No
Accreditation or Approval—(g)
Resumé Available—No
Career Clinics—No
Contact—Director
Ph. (419) 525-1090

Penta Technical College
Oregon Road
Perrysburg, Ohio 43551
General
enrol: M-50, F-5
grad: M-6, F-2
Food Merchandising—
enrol: M-43, F-0
grad: M-20, F-0
Cooperative Training Required—
Yes
Associate Degree Program—Yes
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—Yes
Contact—Chairman
Distributive Technologies
Ph. (419) 698-1637, Ext. 28

Toledo University
(University Community and
Technical College)
2801 West Bancroft Street
Toledo, Ohio 43606
General—
enrol: M-120, F-80
grad: M-120, F-80

Cooperative Training Required—Yes
Associate Degree Program—Yes
Accreditation or Approval—(c)
Resumé Available—Yes
Career Clinics—No
Contact—Coordinator, Retailing
Ph. (419) 531-5711

University of Akron
(Community and Technical College)
302 East Buchtel Avenue
Akron, Ohio 44304
General—
enrol: M-110, F-125
grad: M-27, F-20
Traffic and Transportation—
enrol: M-50, F-6
grad: M-12, F-0
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(c)
Resumé Available—Yes
Career Clinics—Yes
Contact—Director of Placement
Ph. (216) 762-2441, Ext. 561

University of Dayton
Dayton, Ohio 45409
General—
enrol: M-15, F-5
grad: N. A.
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(c)
Resumé Available—Yes
Career Clinics—Yes
Contact—Chairman, Department of Marketing
Ph. (513) 461-5500, Ext. 249

OREGON

Mount Hood Community College
26000 S. E. Stark Street
Gresham, Oregon 97030
General—
enrol: M-35, F-1
grad: M-5, F-0
Real Estate—
enrol: M-14, F-8
grad: N. A.
Cooperative Training Required—Yes
Associate Degree Program—Yes
Accreditation or Approval—(d) Pending
Resumé Available—Yes
Career Clinics—No
Contact—Division Chairman Business Education
Ph. (503) 665-1131

Portland Community College
049 S. W. Porter Street
Portland, Oregon 97201
General—
enrol: M-65, F-43
grad: M-25, F-10
Cooperative Training Required—Yes
Associate Degree Program—Yes
Accreditation or Approval—(g)
Resumé Available—No
Career Clinics—Yes
Contact—
Work Experience Coordinator
Ph. (503) 224-3040, Ext. 76

Sales Training of Portland, Inc.
2104 S. W. Fifth
Portland, Oregon 97201
General—
enrol: M-182, F-7
grad: M-55, F-5
Cooperative Training Required—No
Associate Degree Program—No
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—Yes
Contact—Placement Director
Ph. (503) 224-6473

Southwestern Oregon
Community College, Empire Campus
Coos Bay, Oregon 97420
General—
enrol: M-19, F-17
grad: N. A.
Real Estate—
enrol: M-20, F-0
grad: M-20, F-0
Cooperative Training Required—No
Associate Degree Program—No
Accreditation or Approval—(d)
Resumé Available—No
Career Clinics—Yes
Contact—Division Chairman
Ph. (503) 888-3234

Treasure Valley Community College
650 College Boulevard
Ontario, Oregon 97914

General—
enrol: M-19, F-3
grad: M-10, F-2
Automotive Parts Management—
enrol: M-20, F-0
grad: M-20, F-0
Cooperative Training Required—Yes
Associate Degree Program—Yes
Accreditation or Approval—(d)
Resumé Available—Yes
Career Clinics—Yes
Contact—Coordinator of Vocational-Technical Education
Ph. (503) 889-6493

PENNSYLVANIA

Bucks County Community College
Swamp Road
Newton, Pennsylvania 18940

General—
enrol: M-160, F-36
grad: M-45, F-11
Hotel/Motel-Restaurant Management—
enrol: M-10, F-3
grad: N. A.
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(g)
Resumé Available—Yes
Contact—Placement Office
Ph. (215) WO8-4261

Butler County Community College
College Drive, Oak Hills
Butler, Pennsylvania 16001

General—
enrol: M-23, F-3
grad: New Program
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(b) Pending
Resumé Available—Yes
Career Clinics—No
Contact—Administrative Dean
Ph. (412) 287-6724, Ext. 1

Charles Morris Price School of Advertising and Journalism
1319 Locust Street
Philadelphia, Pennsylvania 19107
Advertising—
enrol: M-215, F-95
grad: M-70, F-30
Cooperative Training Required—No
Associate Degree Program—No
Accreditation or Approval—(g)
Resumé Available—No
Career Clinics—Yes
Contact—Dean
Ph. (215) KI5-0696

Community College of Allegheny County, (Allegheny Campus)
808 Ridge Avenue
Pittsburgh, Pennsylvania 15212
General—
enrol: M-25, F-10
grad: M-15, F-8
Cooperative Training Required—Yes
Associate Degree Program—Yes
Accreditation or Approval—(b) Pending
Resumé Available—Yes
Career Clinics—Yes
Contact—Marketing Instructor
Ph. (412) 321-0192

Earl Wheeler Success Schools
Penn-Sheraton Hotel
Pittsburgh, Pennsylvania 15219
General—
enrol: M-0, F-130
grad: M-0, F-85
Cooperative Training Required—Yes
Associate Degree Program—No
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—Yes
Contact—Director, Merchandising and Retailing School
Ph. (412) 391-2805

Educational Institute of Pittsburgh
212 Ninth Street
Pittsburgh, Pennsylvania 15222
General—
enrol: M-90, F-40
grad: M-35, F-25
Cooperative Training Required—No

Associate Degree Program—No
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—Yes
Contact—Director
Ph. (412) 471-3942

Harcum Junior College
Montgomery Avenue
Bryn Mawr, Pennsylvania 19010
General—
enrol: M-0, F-130
grad: M-0, F-55
Cooperative Training Required—Yes
Associate Degree Program—Yes
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—Yes
Contact—Program Director
Ph. (215) LA5-4100

Harrisburg Area Community College
3300 Cameron Street Road
Harrisburg, Pennsylvania 17110
General—
enrol: M-61, F-21
grad: M-15, F-7
Cooperative Training Required—Yes
Associate Degree Program—Yes
Accreditation or Approval—(b)
Resumé Available—Yes
Career Clinics—Yes
Contact—Division Chairman
Ph. (717) 236-9533

Keystone Junior College
LaPlume, Pennsylvania 18440
General—
enrol: M-90, F-58
grad: M-33, F-28
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(b)
Resumé Available—Yes
Career Clinics—No
Contact—Guidance Department
Ph. (717) 945-4401

Lehigh County Community College
Fifth and Hamilton Streets
Allentown, Pennsylvania 18101
General—
enrol: M-44, F-17
grad: New Program
Food Service Management—
enrol: M-9, F-3
grad: New Program
Cooperative Training Required—Yes
Associate Degree Program—Yes
Accreditation or Approval—(b) Pending
Resumé Available—Yes
Career Clinics—No
Contact—Dean of Student Affairs
Ph. (215) 437-9667, Ext. 30

Peirce Junior College
1420 Pine Street
Philadelphia, Pennsylvania 19102
General—
enrol: M-98, F-64
grad: M-52, F-28
Cooperative Training Required—Optional
Associate Degree Program—Yes
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—Yes
Contact—Placement Director
Ph. (215) KI5-6400

Pennsylvania State University
(Behrend Campus), Station Road
Erie, Pennsylvania 16510
General—
enrol: M-50, F-5
grad: M-23, F-1
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(b)
Resumé Available—Yes
Career Clinics—No
Contact—Assistant Director
Academic Affairs
Ph. (814) 899-3101

Pennsylvania State University
(Schuylkill Campus), State Highway
Schuylkill Haven, Pennsylvania 17972
General—
enrol: N. A.
grad: N. A.
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(b)
Resumé Available—No

Career Clinics—No
Contact—Guidance Counselor
Ph. (717) 385-4500

Pennsylvania State University
(Shenango Valley Campus)
South Water Avenue and Ohio St.
Sharon, Pennsylvania 16146
General—
enrol: N. A.
grad: M-19, F-3
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(b)
Resumé Available—Yes
Career Clinics—Yes
Contact—Dean of Student Affairs
Ph. (412) 346-3527

Pioneer Business and
Industrial Institute, Inc.
615-625 South Broad Street
Philadelphia, Pennsylvania 19147
General—
enrol: M-8, F-3
grad: M-8, F-3
Cooperative Training Required—No
Associate Degree Program—No
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—Yes
Contact—Director
Business Education
Ph. (215) 735-2935

Robert Morris Junior College
610 Fifth Avenue
Pittsburgh, Pennsylvania 15219
General—
enrol: M-595, F-50
grad: M-114, F-3
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(h)
Resumé Available—Yes
Contact—Placement Department
Ph. (412) 471-3920, Ext. 34

Saint Joseph's College
(Academy of Food Marketing)
54th and City Line Avenue
Philadelphia, Pennsylvania 19131
Food Merchandising—
enrol: M-95, F-5
grad: M-15, F-0
Cooperative Training Required—No
Associate Degree Program—No
Accreditation or Approval—(b)
Resumé Available—Yes
Career Clinics—No
Contact—Director
Ph. (215) TR8-6000

York Junior College
Country Club Road
York, Pennsylvania 17405
General—
enrol: M-154, F-7
grad: N. A.
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(b)
Resumé Available—No
Career Clinics—Yes
Contact—Admissions Officer
Ph. (717) 843-8891

RHODE ISLAND

Johnson and Wales Junior College
of Business, Abbott Park Place
Providence, Rhode Island 02903
General—
enrol: M-244, F-84
grad: M-170, F-27
Cooperative Training Required—
Optional
Associate Degree Program—Yes
Accreditation or Approval—(h)
Resumé Available—Yes
Career Clinics—Yes
Contact—Chairman
Retail Management
Ph. (401) 331-3915, Ext. 53

Rhode Island Junior College
199 Promenade Street
Providence, Rhode Island 02908
Department Store Merchandising—
enrol: M-11, F-7
grad: New Program
Cooperative Training Required—
Yes
Associate Degree Program—No
Accreditation or Approval—(g)
Resumé Available—No
Career Clinics—No
Contact—Coordinator
Retail Management
Ph. (401) 331-5500, Ext. 37

SOUTH CAROLINA

Columbia Commercial College
1234 Hampton
Columbia, South Carolina 29201
General—
enrol: M-27, F-39
grad: M-0, F-2
Traffic and Transportation—
enrol: N. A.
grad: N. A.
Cooperative Training Required—No
Associate Degree Program—No
Accreditation or Approval—(h)
Resumé Available—Yes
Career Clinics—No
Contact—Employment Manager
Ph. (803) 253-6479

South Carolina Trade Schools
West Columbia, South Carolina 29169
General—
enrol: M-14, F-6
grad: M-14, F-6
Cooperative Training Required—Yes
Associate Degree Program—No
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—Yes
Contact—Coordinator of Marketing
Ph. (803) 794-1717

University of South Carolina
(Coastal Carolina Regional Campus)
Conway, South Carolina 29526
General—
enrol: M-9, F-0
grad: N. A.
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(e)
Resumé Available—No
Career Clinics—Yes
Contact—Marketing Instructor
Ph. (803) 347-3161

University of South Carolina
(Florence Campus), Marion Highway
Florence, South Carolina 29501
General—
enrol: M-32, F-17
grad: M-9, F-2
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(e)
Resumé Available—Yes
Career Clinics—No
Contact—Assistant Administrative Director
Ph. (803) 662-8751

TENNESSEE

Jackson State Community College
Highway 70
Jackson, Tennessee 38301
General—
enrol: M-19, F-0
grad: New Program
Cooperative Training Required—Yes
Associate Degree Program—Yes
Accreditation or Approval—(e) Pending
Resumé Available—No
Career Clinics—No
Contact—Marketing and Distribution Coordinator
Ph. (901) 424-3520, Ext. 175

TEXAS

Amarillo College, Box 447
Amarillo, Texas 79105
General—
enrol: M-3, F-1
grad: N. A.
Cooperative Training Required—Yes
Associate Degree Program—Yes
Accreditation or Approval—(e)
Resumé Available—Yes
Career Clinics—No
Contact—Dean Vocational-Technical Programs
Ph. (806) 376-5641

Central Texas College
P. O. Box 848, Highway 190
Killeen, Texas 76541
General—
enrol: N. A.
grad: N. A.
Cooperative Training Required—Yes
Associate Degree Program—Yes
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—No

Contact—Director
Mid-Management Program
Ph. (817) LA6-1211

Grayson County College
Perrin Field Road, P. O. Box 979
Denison, Texas 75020
General—
enrol: M-26, F-0
grad: M-9, F-0
Cooperative Training Required—Yes
Associate Degree Program—Yes
Accreditation or Approval—(e)
Resumé Available—Yes
Career Clinics—Yes
Contact—Placement Officer
Ph. (214) 893-6316

James Connally Technical Institute
Waco, Texas 76705
Building Material Management—
enrol: M-30, F-0
grad: M-7, F-0
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—Yes
Contact—Senior Instructor
Ph. (817) SW9-2132

Lee College
Baytown, Texas 77520
General—
enrol: M-14, F-6
grad: M-5, F-3
Cooperative Training Required—Yes
Associate Degree Program—Yes
Accreditation or Approval—(e)
Resumé Available—No
Career Clinics—Yes
Contact—
Mid-Management Instructor
Ph. (713) 583-5611, Ext. 320

Odessa College
Post Office Box 3752
Odessa, Texas 79760
General—
enrol: M-50, F-25
grad: M-25, F-20
Cooperative Training Required—Yes
Associate Degree Program—Yes
Accreditation or Approval—(e)
Resumé Available—No
Career Clinics—Yes
Contact—Dean of
Technical-Vocational Education
Ph. (915) FE7-5381

San Antonio College
1300 San Pedro
San Antonio, Texas 78212
General—
enrol: M-41, F-16
grad: New Program
Cooperative Training Required—Yes
Associate Degree Program—Yes
Accreditation or Approval—(e)
Resumé Available—Yes
Career Clinics—Yes
Contact—College Coordinator
Ph. (512) PE4-5381

San Jacinto College
8060 Spencer Highway
Pasadena, Texas 77505
General—
enrol: M-21, F-9
grad: New Program
Cooperative Training Required—Yes
Associate Degree Program—Yes
Accreditation or Approval—(e)
Resumé Available—No
Career Clinics—No
Contact—
Mid-Management Coordinator
Ph. (713) GR9-1501, Ext. 70

Southwestern Union College
Keene, Texas 76059
General—
enrol: M-6, F-0
grad: N. A.
Cooperative Training Required—Optional
Associate Degree Program—Yes
Accreditation or Approval—(e)
Resumé Available—No
Career Clinics—Yes
Contact—Chairman
Business Administration Dept.
Ph. (817) 645-4004

Tarrant County Junior College
5301 Campus Drive
Fort Worth, Texas 76119
General—
enrol: M-28, F-2
grad: New Program
Cooperative Training Required—Yes
Associate Degree Program—Yes
Accreditation or Approval—(g)
Resumé Available—No
Career Clinics—No
Contact—Coordinator
Ph. (817) 534-4861, Ext. 323

UTAH

Stevens Henager College
2644 Washington Boulevard
Ogden, Utah 84401
General—
enrol: M-69, F-13
grad: M-69, F-13
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(h)
Resumé Available—Yes
Career Clinics—Yes
Contact—Director
Ph. (801) 374-7791

Utah Technical College at Provo
1395 North 150 East Box 1009
Provo, Utah 84601
General—
enrol: M-9, F-8
grad: New Program
Cooperative Training Required—Yes
Associate Degree Program—Yes
Accreditation or Approval—(g)
Resumé Available—No
Career Clinics—Yes
Contact—Chairman
Marketing Department
Ph. (801) 373-7890

VERMONT

Green Mountain College
College Street
Poultney, Vermont 05764
General—
enrol: M-0, F-104
grad: M-0, F-40
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(a)
Resumé Available—No
Career Clinics—No
Contact—Chairman
Department of Retailing
Ph. (802) 287-9313

VIRGINIA

Averett College
West Main Street
Danville, Virginia 24541
General—
enrol: M-85, F-0
grad: M-42, F-0
Cooperative Training Required—Yes
Associate Degree Program—Yes
Accreditation or Approval—(e)
Resumé Available—Yes
Career Clinics—No
Contact—Department of Merchandising
Ph. (703) 793-7811, Ext. 50

Blue Ridge Community College
Post Office Box 80
Weyers Cave, Virginia 24486
General—
enrol: M-40, F-5
grad: New Program
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(e) Pending
Resumé Available—Yes
Career Clinics—Yes
Contact—Director of Occupational and Technical Programs
Ph. (703) 234-2461, Ext. 22

Dabney S. Lancaster
Community College, P. O. Box 530
Clifton Forge, Virginia 24422
General—
enrol: M-88, F-32
grad: N. A.
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(e) Pending
Resumé Available—Yes
Contact—Director of Student Services
Ph. (703) 862-4246

Northern Virginia Community College
8333 Little River Turnpike
Annandale, Virginia 22003
General—
enrol: M-20, F-12
grad: New Program
Cooperative Training Required—Yes
Associate Degree Program—Yes
Accreditation or Approval—(e)
Resumé Available—No
Career Clinics—No
Contact—Director
Distributive Technology
Ph. (703) 280-5500

Richard Bland College of the College of William and Mary
Petersburg, Virginia 23803
General—
enrol: M-18, F-5
grad: M-10, F-2
Cooperative Training Required—Yes
Associate Degree Program—Yes
Accreditation or Approval—(e)
Resumé Available—No
Career Clinics—Yes
Contact—Head, Distributive Education Department
Ph. (703) 732-0111

Richmond Professional Institute
901 West Franklin Street
Richmond, Virginia 23220
General—
enrol: N. A.
grad: N. A.
Cooperative Training Required—Yes
Associate Degree Program—Yes
Accreditation or Approval—(e)
Resumé Available—No
Career Clinics—No
Contact—Chairman
Faculty Committee
Ph. (703) 358-7061

Wytheville Community College
275 South Fourth Street
Wytheville, Virginia 24382
General—
enrol: M-70, F-10
grad: M-20, F-5
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(e)
Resumé Available—No
Career Clinics—No
Contact—Director of Instruction
Ph. (703) 228-2121

WASHINGTON

Big Bend Community College
(North Campus)
Building 301, 8th Avenue
Moses Lake, Washington 98837
General—
enrol: M-8, F-0
grad: M-1, F-0
Cooperative Training Required—Yes
Associate Degree Program—Yes
Accreditation or Approval—(d)
Resumé Available—Yes
Career Clinics—No
Contact—Department Head
Mid-Management
Ph. (509) RO5-7821

Centralia College
Centralia, Washington 98531
General—
enrol: M-24, F-1
grad: M-10, F-0
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(d)
Resumé Available—No
Career Clinics—No
Contact—Management Training Coordinator
Ph. (206) 736-9391

Clark College
7800 East McLaughlin Boulevard
Vancouver, Washington 98661
General—
enrol: M-12, F-0
grad: N. A.
Cooperative Training Required—Yes
Associate Degree Program—Yes
Accreditation or Approval—(d)
Resumé Available—Yes
Career Clinics—No
Contact—Placement Service
Ph. (206) 694-6521

Clover Park Community College
11304 Bridgeport Way
Lakewood Center, Washington 98499
General—
enrol: M-20, F-2
grad: New Program
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(g)
Resumé Available—No
Contact—Instructor
Mid-Management
Ph. (206) JU8-3623

Columbia Basin Junior College
2600 North Chase
Pasco, Washington 99301
General—
enrol: M-32, F-2
grad: M-9, F-0
Cooperative Training Required—Yes
Associate Degree Program—Yes
Accreditation or Approval—(d)
Resumé Available—No
Career Clinics—Yes
Contact—
Mid-Management Department
Ph. (509) 547-0511, Ext. 292

Edmonds Community College
23200 100th West
Edmonds, Washington 98020
General—
enrol: M-28, F-4
grad: M-3, F-0
Cooperative Training Required—Yes
Associate Degree Program—Yes
Accreditation or Approval—(d)
Resumé Available—Yes
Career Clinics—Yes
Contact—
Mid-Management Coordinator
Ph. (206) PR6-3167

Green River Community College
12401 Southeast 320th Street
Auburn, Washington 98002
General—
enrol: M-58, F-3
grad: N. A.
Cooperative Training Required—Yes
Associate Degree Program—Yes
Accreditation or Approval—(d)
Pending
Resumé Available—Yes
Contact—Dean of Instruction
Ph. (206) TE3-9111

Highline Community College
240th Street, S. W. and
Pacific Highway South
Midway, Washington 98031
General—
enrol: M-80, F-10
grad: M-15, F-1
Air Transportation—
enrol: M-20, F-10
grad: New Program
Cooperative Training Required—Optional
Associate Degree Program—Yes
Accreditation or Approval—(d)
Resumé Available—No
Career Clinics—Yes
Contact—Coordinator
Mid-Management Program
Ph. (206) TR8-3710

Olympia Vocational-Technical Institute, 317 East Fourth
Olympia, Washington 98502
General—
enrol: M-1, F-11
grad: N. A.
Cooperative Training Required—Yes
Associate Degree Program—No
Accreditation or Approval—(g)
Resumé Available—No
Career Clinics—No
Contact—Adult Basic Retailing
Ph. (206) 943-3662

Renton Vocational-Technical Institute
3000 Fourth Avenue, North
Renton, Washington 98055
General—
enrol: M-8, F-4
grad: M-4, F-2
Food Service Management—
enrol: M-16, F-3
grad: M-4, F-1
Cooperative Training Required—Yes
Associate Degree Program—No
Accreditation or Approval—(g)

Resumé Available—Yes
Career Clinics—Yes
Contact—Management
Development Coordinator
Ph. (206) BA6-7450

Shoreline Community College
16101 Greenwood Avenue, North
Seattle, Washington 98133
General—
enrol: M-40, F-12
grad: M-12, F-3
Fashion Merchandising—
enrol: M-0, F-14
grad: N. A.
Cooperative Training Required—
Yes
Associate Degree Program—Yes
Accreditation or Approval—(d)
Resumé Available—No
Career Clinics—No
Contact—
Mid-Management Coordinator
Ph. (206) LI6-4101

Spokane Community College
West 3410 Fort Wright Drive
Spokane, Washington 99204
General—
enrol: M-172, F-13
grad: M-30, F-5
Hotel/Motel Management—
enrol: M-19, F-1
grad: M-11, F-1
Cooperative Training Required—
Yes
Associate Degree Program—Yes
Accreditation or Approval—(d)
Resumé Available—Yes
Career Clinics—No
Contact—Supervisor, Department of
Business
Ph. (509) 326-1451, Ext. 248

Walla Walla Community College
Park Street
Walla Walla, Washington 99362
General—
enrol: M-28, F-2
grad: M-20, F-2
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(g)
Resumé Available—No
Career Clinics—No
Contact—
Mid-Management Coordinator
Ph. (509) JA5-4066

Yakima Valley College
16th Avenue and Nob Hill Boulevard
Yakima, Washington 98901
General—
enrol: M-82, F-29
grad: M-16, F-4
Real Estate—
enrol: M-35, F-2
grad: M-35, F-2
Cooperative Training Required—
Yes
Associate Degree Program—Yes
Accreditation or Approval—(d)
Resumé Available—No
Career Clinics—Yes
Contact—Management Coordinator
Ph. (509) 453-0356

WEST VIRGINIA

Marshall University
Fourth Avenue at Sixteenth Street
Huntington, West Virginia 25701
General—
enrol: M-3, F-10
grad: N. A.
Cooperative Training Required—
Yes
Associate Degree Program—Yes
Accreditation or Approval—(c)
Resumé Available—Yes
Career Clinics—Yes
Contact—Director of Placement
Ph. (304) 523-3411, Ext. 318

West Liberty State College
Division of Business and Economics
West Liberty, West Virginia 26074
General—
enrol: M-128, F-12
grad: M-40. F-0
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(c)
Resumé Available—Yes
Career Clinics—Yes
Contact—Chairman, Division of
Business and Economics
Ph. (304) 336-7232

West Virginia University
(Parkersburg Center)
3108 Emerson Avenue
Parkersburg, West Virginia 26101
General—
enrol: N. A.
grad: N. A.
Cooperative Training Required—Yes

Associate Degree Program—Yes
Accreditation or Approval—(c)
Resumé Available—No
Career Clinics—No
Contact—Director, Associate in Applied Science Degree Programs
Ph. (314) 485-7961

WISCONSIN

Area Vocational, Technical and Adult Education (District No. 4)
211 North Carroll Street
Madison, Wisconsin 53703
General—
enrol: M-104, F-1
grad: M-40, F-1
Fashion Merchandising—
enrol: M-3, F-91
grad: M-0, F-33
Real Estate—
enrol: M-4, F-0
grad: N. A.
Petroleum Marketing—
enrol: N. A.
grad: N. A.
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(c) Pending
Resumé Available—Yes
Career Clinics—No
Contact—Associate Chairman Marketing
Ph. (608) 257-6711

Coleman Technical Institute
Sixth Street Vine to Pine
La Crosse, Wisconsin 54601
General—
enrol: M-52, F-2
grad: M-6, F-0
Fashion Merchandising—
enrol: M-0, F-8
grad: M-0, F-1
Food Merchandising—
enrol: M-5, F-0
grad: M-5, F-0
Wholesale Marketing—
enrol: M-4, F-0
grad: M-4, F-0
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(c) Pending
Resumé Available—Yes
Career Clinics—No
Contact—Coordinator of Marketing
Ph. (608) 782-6238

Eau Claire Vocational, Technical and Adult School
620 West Clairemont Avenue
Eau Claire, Wisconsin 54701
General—
enrol: M-59, F-2
grad: M-18, F-1
Agriculture-Business Management—
enrol: M-10, F-0
grad: N. A.
Cooperative Training Required—Optional
Associate Degree Program—Yes
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—No
Contact—Registrar
Ph. (715) TE4-3171

Fond du Lac Technical Institute
805 East Johnson Street
Fond du Lac, Wisconsin 54935
General—
enrol: M-40, F-1
grad: M-13, F-0
Fashion Merchandising—
enrol: M-0, F-6
grad: N. A.
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—Yes
Contact—Marketing Coordinator
Ph. (414) 922-3190

Green Bay Area Vocational Technical and Adult School (District No. 13)
200 South Broadway
Green Bay, Wisconsin 54303
General—
enrol: M-58, F-2
grad: M-21, F-2
Fashion Merchandising—
enrol: M-0, F-28
grad: M-0, F-2
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—Yes
Contact—Coordinator Marketing Department
Ph. (414) 432-8641

Janesville Vocational, Technical and Adult School
527 South Franklin Street
Janesville, Wisconsin 53545
General—
enrol: M-19, F-4
grad: M-3, F-0
Fashion Merchandising—
enrol: M-0, F-4
grad: N. A.
Cooperative Training Required—No
Associate Degree Program—No
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—Yes
Contact—Director
Ph. (414) 752-9051

Kenosha Technical Institute
3520-30th Avenue
Kenosha, Wisconsin 53140
General—
enrol: M-104, F-16
grad: M-47, F-14
Fashion Merchandising—
enrol: M-0, F-29
grad: M-0, F-12
Industrial Marketing—
enrol: M-44, F-0
grad: M-20, F-0
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(c)
Pending
Resumé Available—Yes
Career Clinics—Yes
Contact—
Business Education Coordinator
Ph. (414) 658-4371

Manitowoc Technical Institute
1400 Clark Street
Manitowoc, Wisconsin 54220
General—
enrol: M-26, F-4
grad: M-26, F-4
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—No
Contact—Director
Ph. (414) 684-4408

Marathon County Technical Institute
River Drive
Wausau, Wisconsin 54401
General—
enrol: M-79, F-14
grad: M-14, F-3
Credit Management—
enrol: M-37, F-6
grad: M-10, F-3
Agriculture-Business Management—
enrol: M-16, F-0
grad: M-2, F-0
Petroleum Marketing—
enrol: M-7, F-0
grad: M-4, F-0
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(c)
Pending
Resumé Available—Yes
Career Clinics—Yes
Contact—Director
Student Personnel Service
Ph. (715) 842-2131

Milwaukee Institute of Technology
1015 North Sixth Street
Milwaukee, Wisconsin 53203
General—
enrol: M-148, F-17
grad: M-23, F-0
Traffic and Transportation—
enrol: N. A.
grad: N. A.
Cooperative Training Required—Yes
Associate Degree Program—Yes
Accreditation or Approval—(c)
Resumé Available—Yes
Career Clinics—Yes
Contact—Placement Counselor
Ph. (414) 271-4341

Oshkosh Technical Institute
228 Algoma Boulevard
Oshkosh, Wisconsin 54901
General—
enrol: M-42, F-2
grad: M-8, F-0
Petroleum Marketing—
enrol: M-1, F-0
grad: N. A.
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—No
Contact—Student Service Supervisor
Ph. (414) 235-7780

Racine Technical Institute
620 Lake Street
Racine, Wisconsin 53403
General—
enrol: M-95, F-4
grad: M-40, F-3
Fashion Merchandising—
enrol: M-2, F-18
grad: N. A.
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—Yes
Contact—
Head, Marketing Department
Ph. (414) 632-1251

Rice Lake School of Vocational, Technical and Adult Education
34 South Wilson
Rice Lake, Wisconsin 54868
General—
enrol: M-12, F-1
grad: M-3, F-1
Cooperative Training Required—No
Associate Degree Program—No
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—No
Contact—Marketing Department Coordinator
Ph. (715) 234-2777

School of Vocational, Technical and Adult Education
105 East Kimball Street
Appleton, Wisconsin 54911
General—
enrol: M-21, F-1
grad: M-6, F-0
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(g)
Resumé Available—No
Career Clinics—Yes
Contact—Distributive Education Coordinator
Ph. (414) 739-5325

Superior Vocational, Technical and Adult School, 805 Belknap
Superior, Wisconsin 54880
General—
enrol: M-4, F-1
grad: New Program
Cooperative Training Required—No
Associate Degree Program—No
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—No
Contact—Teacher-Coordinator
Ph. (715) 394-6601

West Allis School of Vocational, Technical and Adult Education
1216 South 71st Street
West Allis, Wisconsin 53214
General—
enrol: M-5, F-2
grad: N. A.
Cooperative Training Required—No
Associate Degree Program—Yes
Accreditation or Approval—(g)
Resumé Available—No
Career Clinics—No
Contact—Marketing Coordinator
Ph. (414) 476-3040

Wisconsin Rapids School of Vocational, Technical and Adult Education
431 Lincoln
Wisconsin Rapids, Wisconsin 54494
General—
enrol: M-17, F-2
grad: M-6, F-0
Cooperative Training Required—No
Associate Degree Program—No
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—No
Contact—
Student Personnel Coordinator
Ph. (715) 423-5650

WYOMING

Central Wyoming College
Post Office Box BD
Riverton, Wyoming 82501
General—
enrol: M-4, F-4
grad: M-4, F-4
Agriculture-Business Management—
enrol: M-2, F-0
grad: M-2, F-0
Cooperative Training Required—No
Associate Degree Program—No
Accreditation or Approval—(g)
Resumé Available—Yes
Career Clinics—Yes
Contact—Dean of Applied Science
Ph. (307) 856-9291

GUIDE TO SPECIALIZED PROGRAMS

Advertising

Charles Morris Price School of Advertising and Journalism, Philadelphia, Pennsylvania.
New York Institute of Advertising, New York, New York.

Agriculture—Business Management

Alexandria Area Technical School, Alexandria, Minnesota.
Canby Area Vocational-Technical School, Canby, Minnesota.
Central Nebraska Tech, Hastings, Nebraska.
Central Wyoming College, Riverton, Wyoming.
College of Southern Idaho, Twin Falls, Idaho.
Eastern Iowa Community College (Muscatine Campus), Muscatine, Iowa.
Eau Clarie Vocational, Technical and Adult School, Eau Claire, Wisconsin.
Iowa Central Community College, Fort Dodge, Iowa.
Marathon County Technical Institute, Wausau, Wisconsin.
Parkland College, Champaign, Illinois.
Randolph Technical Institute, Asheboro, North Carolina.
Surry Community College, Dobson, North Carolina.
Willmar Area Vocational-Technical School, Willmar, Minnesota.

Air Transportation

Highline Community College, Midway, Washington.

Airport Management

Cochise College, Douglas, Arizona.

Auto Marketing

Northwood Institute, Midland, Michigan.

Automotive Parts Management

Treasure Valley Community College, Ontario, Oregon.

Banking and Finance

Saint Johns River Junior College, Palatka, Florida.
Saint Petersburg Junior College (Clearwater Campus), Clearwater, Florida.

Building Material Management

James Connally Technical Institute, Waco, Texas.
Northeast Area One Vocational-Technical School, Calmar, Iowa.

Credit Management

Marathon County Technical Institute, Wausau, Wisconsin.

Department Store Marketing

Dyke College, Cleveland, Ohio.
Ellsworth Community College, Iowa Falls, Iowa.
Majorie Webster Junior College, Washington, D. C.
Rhode Island Junior College, Providence, Rhode Island.

Escrow

Long Beach City College, Long Beach, California.
Santa Monica City College, Santa Monica, California.

Fashion Merchandising

Alexandria Area Technical School, Alexandria, Minnesota.
Area Vocational, Technical and Adult Education, Madison, Wisconsin.
Boise College, Boise, Idaho.
Centenary College for Women, Hackettstown, New Jersey.
Coleman Technical Institute, La Crosse, Wisconsin.
Ellsworth Community College, Iowa Falls, Iowa.
Essex Agricultural and Technical Institute, Hathorne, Massachusetts.
Fashion Institute of Technology, New York, New York.
Fond du Lac Technical Institute, Fond du Lac, Wisconsin.
Green Bay Vocational, Technical and Adult School, Green Bay, Wisconsin.
Janesville Vocational, Technical and Adult School, Janesville, Wisconsin.
Kenosha Technical Institute, Kenosha, Wisconsin.
Laboratory Institute of Merchandising, New York, New York.
Long Beach City College, Long Beach, California.
Los Angeles Harbor College, Wilmington, California.
North Hennepin State Junior College, Osseo, Minnesota.
Patricia Stevens Finishing School, Inc., Detroit, Michigan.

Pipestone Area Vocational School, Pipestone, Minnesota.
Racine Technical Institute, Racine, Wisconsin.
Shoreline Community College, Seattle, Washington.

Florestry

Area Ten Community College, Cedar Rapids, Iowa.
City College of San Francisco, San Francisco, California.
Essex Agricultural and Technical Institute, Hathorne, Massachusetts.

Food Merchandising

Coleman Technical Institute, La Crosse, Wisconsin.
Cornell University, Ithaca, New York.
Essex Agricultural and Technical Institute, Hathorne, Massachusetts.
Iowa Central Community College, Fort Dodge, Iowa.
Jefferson State Junior College, Birmingham, Alabama.
Long Beach City College, Long Beach, California.
Manhattan Area Vocational-Technical School, Manhattan, Kansas.
North Hennepin State Junior College, Osseo, Minnesota.
Penta Technical College, Perrysburg, Ohio.
Pipestone Area Vocational School, Pipestone, Minnesota.
Rochester Institute of Technology, Rochester, New York.
Saint Joseph's College, Philadelphia, Pennsylvania.
University of Delaware, Newark, Delaware.
Western Michigan University, Kalamazoo, Michigan.

Food Service Management

Bakersfield College, Bakersfield, California.
Cuyahoga Community College, Cleveland, Ohio.
Forest Park Community College, St. Louis, Missouri.
Junior College of Broward County, Fort Lauderdale, Florida.
Lehigh County Community College, Allentown, Pennsylvania.
Northwood Institute, Midland, Michigan.
Oakland Community College, Auburn Heights, Michigan.
Renton Vocational-Technical Institute, Renton, Washington.
Thompson School of Applied Science, Durham, New Hampshire.
Westchester Community College, Valhalla, New York.

Hardware Marketing

Area XV Community College, Ottumwa, Iowa.
Hutchinson Community Junior College, Hutchinson, Kansas.

Home Furnishings Merchandising

Area Ten Community College, Cedar Rapids, Iowa.
Jefferson State Junior College, Birmingham, Alabama.
Little Rock Vocational School, Little Rock, Arkansas.
Long Beach City College, Long Beach, California.
Los Angeles Harbor College, Wilmington, California.

Hotel-Motel Management

Area XV Community College, Ottumwa, Iowa.
Cochise College, Douglas, Arizona.
Cuyahoga Community College, Cleveland, Ohio.
Jefferson Parish Vocational-Technical School, Metairie, Louisiana
Jefferson State Junior College, Birmingham, Alabama.
Junior College of Broward County, Fort Lauderdale, Florida.
Manchester Community College, Manchester, Connecticut.
Meridian Junior College, Meridian, Mississippi.
Northwood Institute, Midland, Michigan.
Spokane Community College, Spokane, Washington.

Hotel-Motel-Restaurant Management

Bucks County Community College, Newton, Pennsylvania.
Crowder College, Neosho, Missouri.
Daytona Beach Junior College, Daytona Beach, Florida.
Forest Park Community College, St. Louis, Missouri.
Lansing Community College, Lansing, Michigan.
Palm Beach Junior College, Lake Worth, Florida.

Industrial Marketing

Kenosha Technical Institute, Kenosha, Wisconsin.

Insurance

Jefferson State Junior College, Birmingham, Alabama.
Lansing Community College, Lansing, Michigan.
Saint Petersburg Junior College (Clearwater Campus), Clearwater, Florida.

Interior Design and Sales

Alexandria Area Technical School, Alexandria, Minnesota.

Lumberyard Sales and Management

Northwest Kansas Area Vocational-Technical School, Goodland, Kansas.

Nursery Marketing

Area Ten Community College, Cedar Rapids, Iowa.

Petroleum Marketing

Area Vocational, Technical and Adult Education, Madison, Wisconsin
Central Nebraska Tech, Hastings, Nebraska.
Ellsworth Community College, Iowa Falls, Iowa.
Manhattan Area Vocational-Technical School, Manhattan, Kansas.
Marathon County Technical Institute, Wausau, Wisconsin.
Oshkosh Technical Institute, Oshkosh, Wisconsin.
Western Michigan University, Kalamazoo, Michigan.

Real Estate

Area Vocational, Technical and Adult School, Madison, Wisconsin.
Borough of Manhattan Community College, New York, New York.
Business Management and Marketing Institute, Detroit, Michigan.
Davenport College, Grand Rapids, Michigan.
Lansing Community College, Lansing, Michigan.
Long Beach City College, Long Beach, California.
Mount Hood Community College, Gresham, Oregon.
North Hennepin State Junior College, Osseo, Minnesota.
Santa Barbara City College, Santa Barbara, California.
Santa Monica City College, Santa Monica, California.
Southwestern Oregon Community College, Coos Bay, Oregon.
Yakima Valley College, Yakima, Washington.

Traffic and Transportation

Catawba Valley Technical Institute, Hickory, North Carolina
Columbia Commercial College, Columbia, South Carolina.
Davenport College, Grand Rapids, Michigan.
Hudson Valley Community College, Troy, New York.
Lansing Community College, Lansing, Michigan.
Milwaukee Institute of Technology, Milwaukee, Wisconsin.
University of Akron, Akron, Ohio.

Travel and Recreation Management

Mesa Junior College, Grand Junction, Colorado.

Wholesale Marketing

Coleman Technical Institute, La Crosse, Wisconsin.